# NORTHERN CAREERS SUMMIT

Tuesday 12th March 9.00-16.00



#CAREERS & ENTERPRISE COMPANY

UC/S

# NOT HAD CHANCE TO COMPLETE THE PRE-EVENT SURVEY?

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## SUMMIT OPEN

Alex Miles | NSN Co-Chair

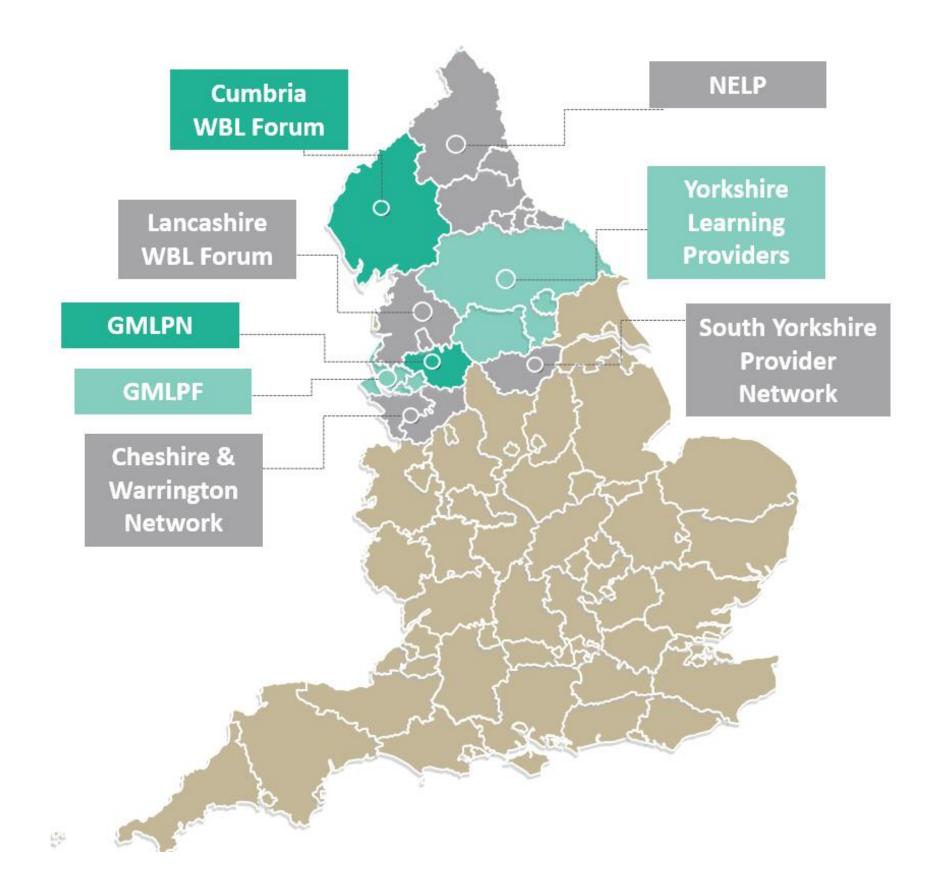






#### NORTHERN SKILLS NETWORK

- 8 networks, 1 agenda
- Over 350 network members including:
  - Independent Training Providers
  - FE Colleges
  - Local Authorities
  - Universities
  - Employer Providers
  - Voluntary/Community Sector
  - CEIAG Providers
- Working with over 30,000 employers





Access & Inclusion



People, Places & Businesses









Demand for Skills across the North



Advocate, Exchange & Meet

The aim of this manifesto is to take action across our identified priorities that lead to positive change. Action may include gathering real time evidence to underpin place-based responses to critical issues and challenges faced by our members, sharing practice and developments in order to understand a unified northern skills need, and using our united voice to advocate for change.



## Northern Skills Network 2024 Manifesto

A dynamic strategic position of the Northern Skills Network

- chair@northernskillsnetwork.co.uk
- in Northern Skills Network
- morthernskillsnetwork.co.uk

#### SKILLS POLICY PERSPECTIVE



#### SKILLS POLICY PERSPECTIVE

#### Northern Focused Skills

To ensure that the UK skills system delivers an ambitious levelling- up programme, to help **people**, **places and businesses**, and maximise the North's overall contribution to UK PLC.

#### Current challenges faced by the North include:

- High levels of deprivation and long- term disadvantage heightened by the pandemic.
   Multiple barriers need to be addressed to ensure young people are better supported. The
   Digital divide remains to be a barrier in areas of high deprivation and people may be
   digitally excluded for multiple reasons including not having access to the required
   infrastructure, and or devices, lack of skills, or lack of motivation to use technology.
- Lack of provision for disadvantaged and under- represented groups. Some allowances
  are being made to ensure apprenticeships are available to all, however this is not the case
  for every apprenticeship. Assessment practices should be revised to take into account
  each person as an individual. Functional Skills should be reviewed to remove barriers to
  achieving.
- Apprenticeship numbers lower than pre- pandemic levels. The apprenticeship
  minimum wage needs to be revised and government departments need to talk to each
  other to ensure that when a young person takes up an apprenticeship that their family
  does not loose any benefits and are then discouraged from taking up the opportunity
  because of the financial impact. Long term opportunities and career pathways could
  encourage young people into apprenticeships. However, with the lack of SME employers
  the numbers are unlikely to rise. The return of the employer incentives could encourage a
  larger proportion of employers to take on a 16-18 year old.
- Level 2 and Access Routes minimised. This leaves fewer opportunities for people to gain
  skills and to be provided with opportunities to experience different careers through
  experience of the workplace for example. A combined approach to ensure that young
  people are given a chance to shine and develop the right skills so they may prosper and
  achieve their lifelong career ambitions in their community.

#### How will NSN help to meet these challenges?

We commit to the **identification of the regional challenges and issues** which prevent the North from achieving its full potential.

We will work in partnership with our stakeholders to share our challenges and raise the concerns of our regions to ensure the voice of the North is not only heard but acted upon and recognised as a vehicle for change.

We will provide an evidence base for change to ensure that the North can rise to the skills challenges and ensure that there are a wide range of opportunities to gain skills, upskill or reskill.



#### SKILLS POLICY PERSPECTIVE

Fit For

To ensure that the UK skills system continually evolves to meet the changing needs of people, places and businesses.

#### Current barriers to effective skills delivery include:

- Funding levels reviews are too slow and there has not been enough reviews undertaken
  with unclear timelines.
- An inflexible apprenticeship levy system a sizeable unspent levy pot, a complete review
  of the Levy with an open and transparent look at the data and figures, combined with the
  under spend and the return to HMT. Levy needs to be more flexible with an emphasis on
  keeping unspent Levy in each region.
- Recruitment and retention difficulties, some sectors are now being heavily impacted
  upon therefore meaning that some providers will have to stop delivery. There needs to be
  a review of pay to address shortages and consider new ways to attract people into the
  sector, with attractive opportunities and paid closer to industry levels.
- Inconsistent AEB procurement processes. Many providers in the North lost existing contracts or had them significantly reduced.
- Lack of EPAO availability. Providers are experiencing long waiting times, lack of a clear and consistent approach from EPAO and rising costs.
- Loss of EU Funding. A number of areas in the North region having received EU funding in the past are now not under shared prosperity. This significantly reduces opportunities to help people into work.

#### How will NSN help to remove these barriers?

We commit to **lobbying for the removal of significant** barriers to effective skills delivery.

Through our partners and members will continue to share good practice in the North in terms of recruitment and retention. We will continue to hold round tables to identify the gaps and collectively address the staffing crisis.

We will continue to lobby and campaign the government alongside our stakeholders to address the need for positive change, to ensure people, places and businesses are well placed in the future of skills.



#### ERN SKILLS POLICY PERSPECTIVE

#### Future Skills Needs

To ensure that the UK skills system equips **people**, places and businesses and communities with the necessary skills to tackle global challenges such as climate change, net zero and AL.

#### Current future skills development needs include:

- Accelerated investment in skills for the transition to low carbon, for construction, engineering, health and digital skills, including the use of AI.
- Embedding of such skills in current apprenticeship Standards, although there is a
  thread running through some standards this is not all and in order to promote discussion
  and awareness. This review should take priority otherwise we risk having some of our
  standards being outdated and not fit for purpose.
- The risks and challenges of Al. Broadly in Education this includes, Data Privacy, Cost and Access, Human interactions and support and Language and culture. But also the opportunities that Al can bring to the skills sector, including innovation and time saving.

#### How will NSN help the development of future skills?

We commit to future skills forecasting and development through working in partnership with members, stakeholders, employers and educational

We will provide opportunities for members to take part in roundtables, webinars and projects to **highlight risks**, **challenges and opportunities**, **and ensure the voice of the North is heard**.

NSN representation is key with stakeholders ensuring that continued communication and participation aligns with our manifesto and vision for

#### COMMITTED TO CAREERS FOR ALL

- Our focus and workstreams across the North and within the regions is for better post-16 education for all
- This focuses on access to reliable, relevant and up to date information
- The growth and demand for skills
- Future proofing the FE & skills landscape & CPD / workforce development planning









Rate your organisations confidence in delivering and embedding CEIAG:

- 16-18 year old apprentices
- Adult apprentices
- AEB learners
- Skills bootcamp learners
- Other learners









Do you have dedicated, qualified careers advisors within your organisation?









### What level of CEIAG qualifications do your staff have?

- Level 3
- Level 4
- Level 5
- Level 6









## THE FURTHER EDUCATION CAREERS LANDSCAPE





## Department for Education

#### **Greg Boone**

Head of the Careers Service for Young People Unit | DfE







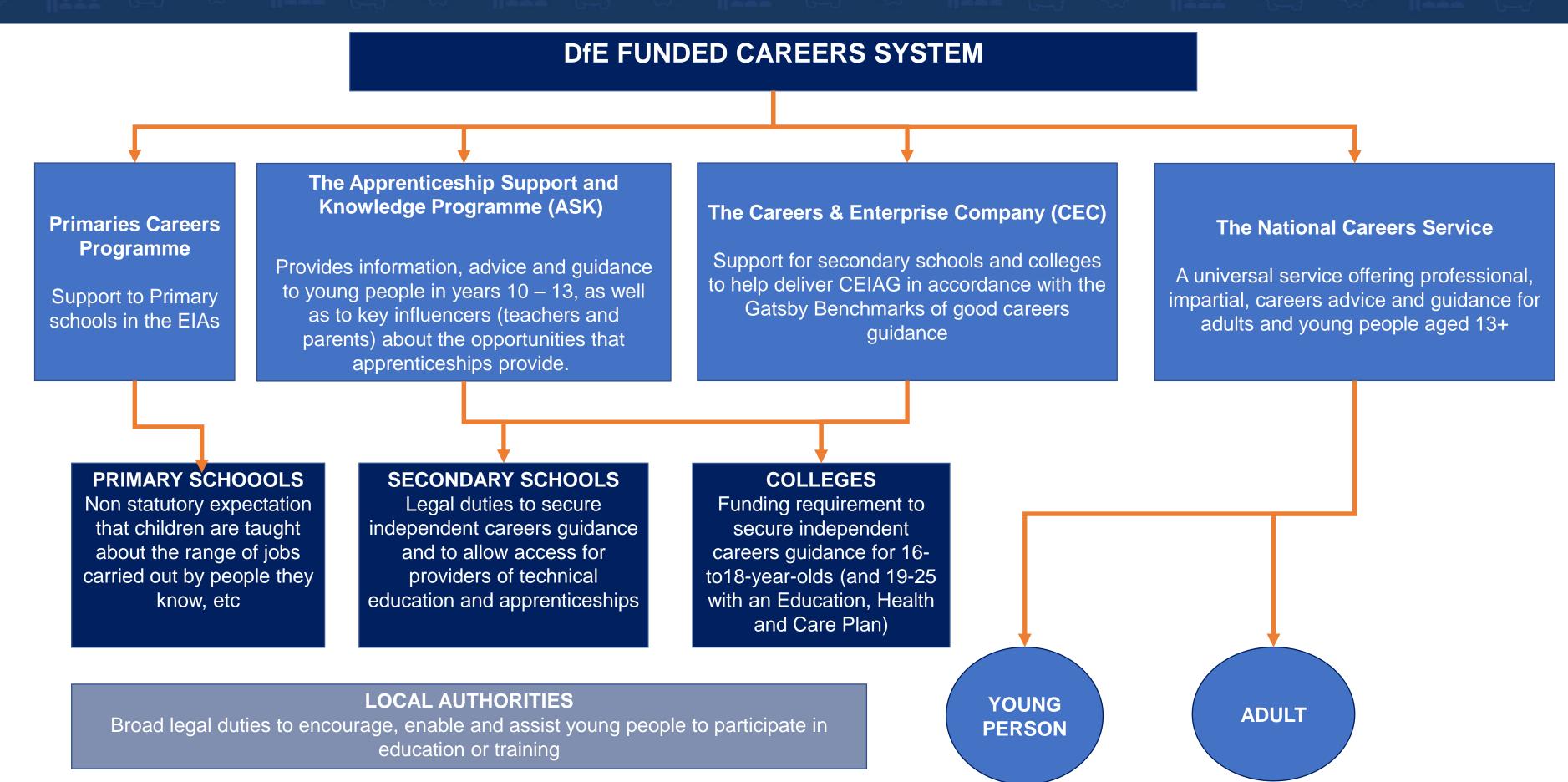
#### Careers Support for Young People

## Northern Careers Summit 12 March 2024

Greg Boone, Department for Education (DfE) Careers Division

- current careers system
- forward look

#### The current careers system



## Education Select Committee careers inquiry: key government commitments in response

careers system	CEIAG deliverers	primaries
strategic action plan	hub membership	evaluate programme
statutory guidance	careers leaders	best practice sharing
curriculum	employers	specific groups
curriculum teacher CPD	employers workplace experiences	specific groups supporting disadvantaged

#### Forward look: all-age careers offer & strategic action plan

- The ESC conclusions and recommendations will inform how government's policy on careers evolves, alongside <u>Professor Sir John</u>
   Holman's recommendations for the future careers guidance system and <u>Ofsted's thematic review of careers</u>.
- Ambition for everyone to have access to impartial, lifelong careers advice and guidance, regardless of age or circumstance, equipping
  citizens with the necessary support to develop skills, advance their careers and boost long-term economic prosperity.
- Clear that we have strong foundations for the careers system and want to build on this as we develop plans for how the system should continue to evolve.

#### **Three Priorities For Careers**

#### A Single, Unified Careers System

We want a clear and unified all-age careers offer, with fully integrated digital, telephone and in-person services, that support individuals to move seamlessly through their skills, training and career journey.

#### **Skills, Training & Work Experience**

We want to give skills parity of esteem with academic pathways and to have a much stronger focus on dynamic and high-quality skills, training and work experience.

#### **Social Justice**

We believe that everybody, regardless of background, should be able to make the most of their talents. We want to ensure that young people and adults receive the support they need to follow rewarding learning and training pathways which lead to fulfilling careers.

#### Forward look: strategic action plan

unified careers system	skills, training & w/experience	
alignment with other gov work	employers & industry	
use of careers data	careers workforce	
parents	w/experience policy & delivery	
digital elements	careers in curriculum	
primaries	leadership workforce	
local hubs	education leaders & teachers	
ASK programme & Uni Connect		
Quality & accountability		
social justice and tackling disadvantage focus throughout		

#### Forward look/conclusion

We are keen to consider, with stakeholders, how we can further build on the current careers system.

- The first step on this journey is <u>skills for careers</u> a new digital platform, designed as a <u>Single Starting</u>
   Point for careers and skills to make it easier for people to navigate and source information on careers and opportunities.
- Aspiration to go further develop a fully integrated all-age careers system that is built around the needs
  of individuals, the user journeys taken and the type of careers support they need.
- This will build on the best of existing practice and our understanding of what works.
- We will engage over the coming months with stakeholders to inform how services are best delivered.
- We will publish a Strategic Action Plan for Careers in 2024.

# Ofsted Steve Hailstone

Senior HMI Ofsted









## Inspecting the provision of careers information, advice and guidance

12 March 2024: Northern Careers Summit

Steve Hailstone Senior HMI, Further Education and Skills; North East, Yorkshire and Humber





#### Careers advice, information and guidance

- The Technical and Further Education Act requires Ofsted to 'comment on the careers guidance provided to all relevant students in institutions in the further education sector'.
- Relevant students are defined in the legislation as those aged under 19, and those over 19 with education, health and care (EHC) plans
- Although the statutory duty only applies to colleges, for consistency we apply it to all FES providers.



## Careers advice, information and guidance in the further education and skills inspection handbook

#### **Personal development**

- Inspectors will consider the quality of careers information, education, advice and guidance, and how well these benefit learners in choosing and deciding on their next steps.
- They will make a judgement about the extent to which leaders, managers and staff provide an effective careers programme that offers advice, experience and contact with employers to encourage learners to aspire, make good choices and understand what they need to do in order to reach and succeed in their chosen career.



## Careers advice, information and guidance in the further education and skills inspection handbook

• The 'good' criteria for the personal development judgement include:

'The provider prepares learners for future success in education, employment or training by providing: unbiased information to all about potential next steps; high-quality, up-to-date and locally relevant careers guidance; and opportunities for encounters with the world of work.'



## Careers advice, information and guidance in the further education and skills inspection handbook

#### **Leadership and management**

• The 'good' criteria for the leadership and management judgement include:

'Leaders ensure that all learners, including those with SEND and high needs, and disadvantaged learners, get the information, advice, guidance and support to achieve their next steps and progress to positive destinations. Leaders provide the support for staff to make this possible.'



#### Ofsted's thematic review of careers guidance

#### 3 phases:

Phase 1: Review of careers guidance in schools and further education and skills providers: Published September 2023:

#### Main findings:

- Leaders and staff understand the importance of a quality careers programme.
- Providers are linking curriculum learning to careers well.
- Leaders and staff understand the need to promote both technical and academic pathways. However, not all are achieving this.
- Leaders and staff see work experience and other encounters with employers as important. However, pandemic restrictions have had some long-term adverse impact.

#### Ofsted's thematic review of careers guidance



Phase 2: Review of careers guidance in specialist settings: Published February 2024. Covers careers guidance in special schools, independent specialist colleges and pupil referral units.

#### Main findings:

- A young person's own voice is central to good careers guidance in specialist settings. Where staff develop a
  close and trusting relationship with learners and their families, career plans are practical and ambitious.
- In the settings we visited, leaders prioritised work experience and many were building relationships with employers. But the results were mixed, with some employers lacking the knowledge or confidence to offer learners with SEND high-quality work experience.
- Parents and carers of children who attend specialist settings are often anxious about their future. Good providers make efforts to reduce that anxiety through well-established communication tools, such as newsletters, phone calls and events that link parent evenings with career events.
- The report also found that smooth and effective transitions into further education, training or employment are important in helping children and young people with SEND succeed in their careers.

Phase 3: Review of careers guidance for learners from lower socio-economic backgrounds: About to begin, with report to be published spring 2025.

## Quality and impartiality of careers advice, information and guidance at apprenticeship providers



- We expect all apprenticeships providers, including employer providers, to provide high-quality and impartial careers education advice and guidance, just as we would expect of any provider.
- This advice and guidance should be proportionate, appropriate to the age of the apprentices and the stage of their career development and relevant to the range of next steps that an apprentice could take.
- We do not necessarily expect a provider to give a lot of information about opportunities outside of the relevant sector where the qualification / apprenticeship is sector specific.
- Apprenticeship providers should make clear the employment landscape of the relevant industry to their apprentices so they can make informed choices about their next steps.
- The apprentice has selected the apprenticeship standard, and it is reasonable that careers advice should be based around that. At the same time, the apprenticeship should be portable. The apprentice should be aware of the range of employment and other possibilities after completion.

## Careers advice, information and guidance education and guidance: things to consider



#### Rationale:

• What is your rationale for the careers advice, information and guidance that you provide? What will your learners get from it? Who are your strategic partners? Do staff know about the requirements?

#### Roll out:

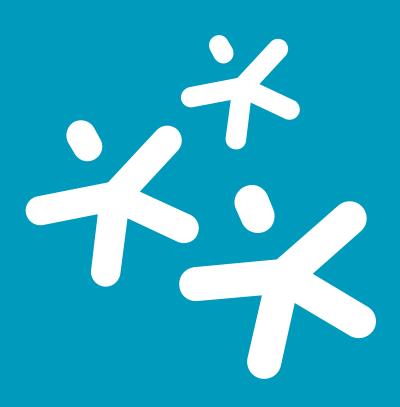
 How is your delivery organised? How do you ensure that all learners have access to good-quality, impartial guidance and meaningful encounters with the world of work?

#### Impact:

 Do learners make appropriate choices? What are their destinations? Are they sustained? How do you know?



Examples of judgements about careers advice, information and guidance from recent inspection reports



Northern Careers Summit 12 March 2024

Slide 31



#### Independent learning provider:

Coaches provide comprehensive careers advice and guidance to apprentices and learners. Adult learners are supported well to develop their curriculum vitae. They learn about interview techniques and the importance of professional personal presentation. Apprentices are confident about options available to them in the future, including progression to higher-level apprenticeships. They are able to identify new emerging markets and associated opportunities through career mapping and helpful links to the national careers website. Apprentices benefit from listening to a range of external speakers, which helps them to feel confident about their future plans and employability prospects.



Employer provider:

Apprentices benefit from a well-planned careers programme which includes discussions with assessors and store managers. They consider their career aspirations, existing skills and routes to achieve their goals. Apprentices understand how they can progress to management positions in retail or move into other related careers such as digital marketing or beauty.



College:

Leaders and managers provide high-quality and impartial careers advice guidance which enables students to make progress and move onto a higher level of qualification, employment or further training. Students receive guidance about applications to higher education, information about degree apprenticeships and interview practice from employers. Apprentices attend workshops that teach them how to create a professional online profile, have end-point assessment interview practice, and receive careers support if they are facing redundancy. As a result, students and apprentices get the right level of careers education they need to make informed choice about their next steps.



• Too few apprentices receive useful, impartial careers advice. For example, the few discussions that take place focus on the role they are in and do not provide apprentices with an understanding of their potential next steps in employment or education. As a result, apprentices do not know what they need to do to achieve their ambitions.





Ofsted **Big Listen** Slide **36** 



The Big Listen is a wide-reaching and comprehensive effort to hear from the full range of professionals and providers Ofsted works with, as well as the parents, carers, children and learners Ofsted works for.

## What is the Big Listen?







If your work, your children, your decisions, your education or your care are impacted by what we do, we want to hear from you

Ofsted will carefully analyse all the responses to the Big Listen consultation and publish its conclusions and plans later this year.

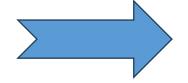
## What is the Big Listen?





A wide-ranging consultation focusing on four themes:

- 1 How we report our findings
- 2 How we carry out inspections
- 3 How we can have a positive impact on the sectors we inspect
- What we need to do to be a world-class inspectorate and regulator, trusted by parents, children and the sectors we work with



Independently led surveys and focus groups



Events like this

### To take part in the Big Listen:



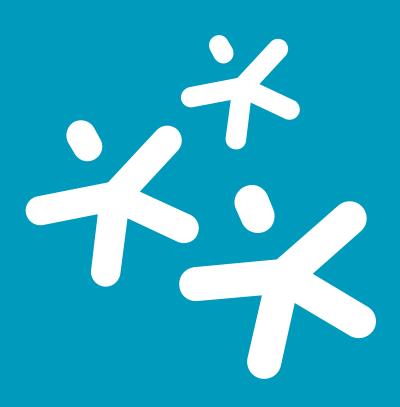


## gov.uk/ofstedbiglisten

The consultation closes 31st May 2024



## Thank you



Northern Careers Summit 12 March 2024

Slide **41** 





www.gov.uk/ofsted

http://reports.ofsted.gov.uk





www.slideshare.net/ofstednews







### Oli de Botton

CEO | The Careers & Enterprise Company







## Careers Education: now and next

Oli de Botton CEO The Careers & Enterprise Company







1 What is modern careers education...?

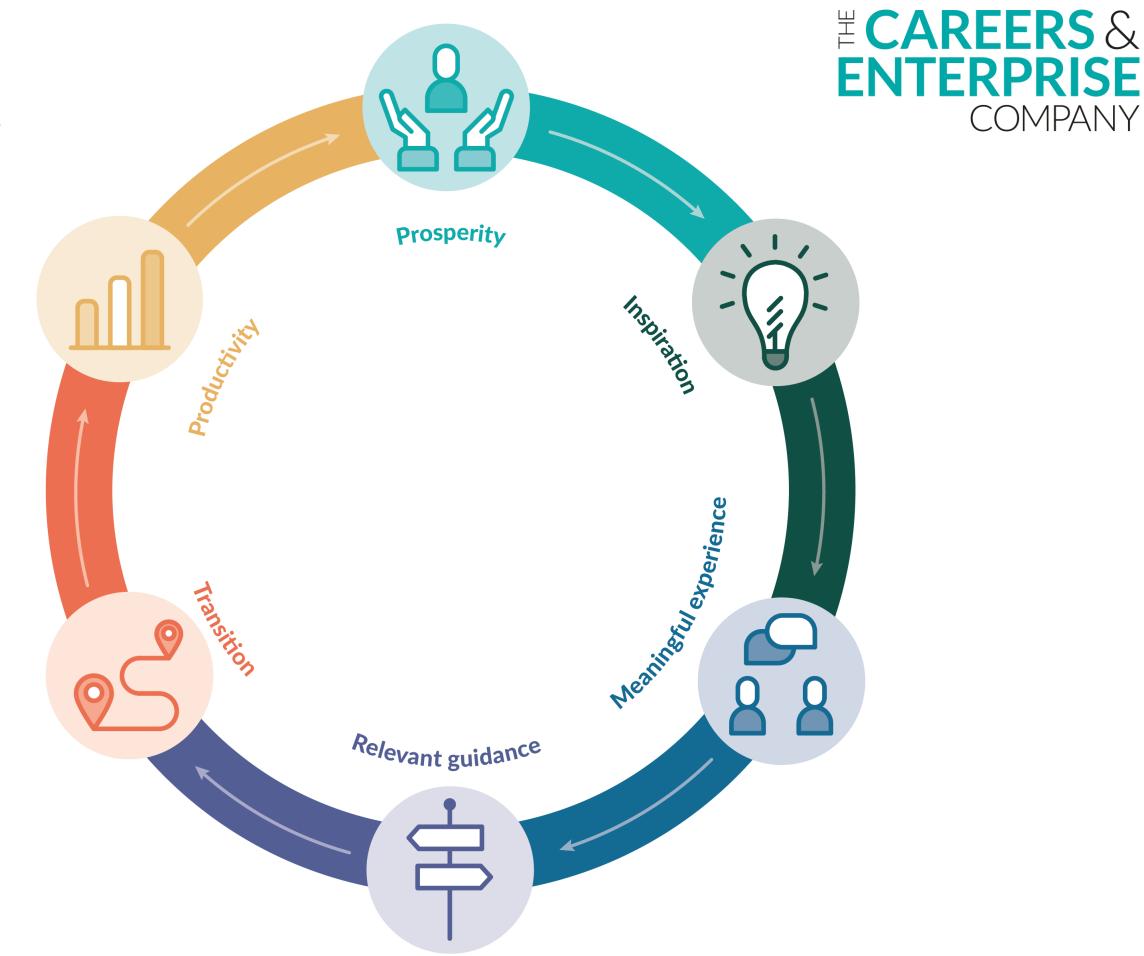
2 Is it working...?

3 Where next...?



1. What is modern careers education...?

Meeting the ambitions of **Employers and Young People** 



COMPANY



### Our Mission

We work with schools, colleges and employers to help **every** young person find their **best** next step.





#### **Place-based**

We bring employers, providers and educators together through **Careers Hubs** to improve careers provision against the Gatsby Benchmarks.





#### **National**

- Training Careers Leaders
- Quality review and impact data from schools, colleges, employers and young people



## 2. Does it work?







92%

of secondary schools and colleges in Careers Hubs



96%

of students are receiving employer encounters every year



**x**2

young people twice as
likely to report awareness
of apprenticeships
by Year 11

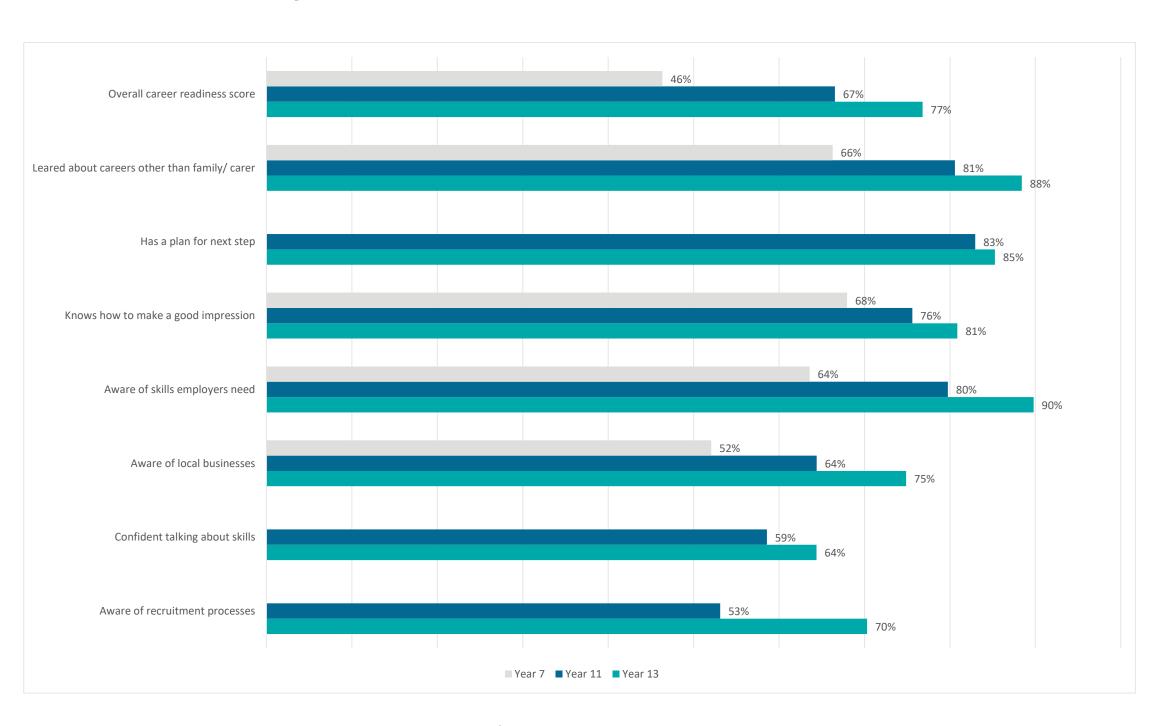


£150m saved each year due to reduction in NEET young people

# Young people are benefitting....



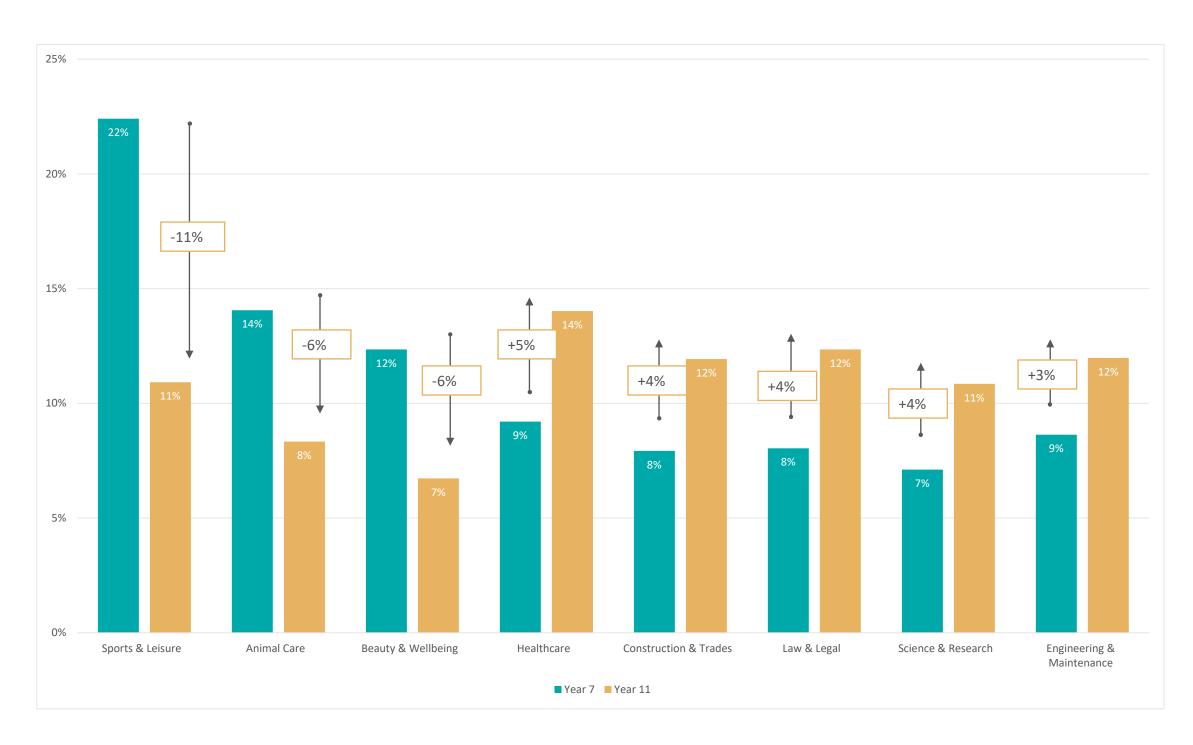
#### Career readiness, years 7 to 13



Source: Future Skills Questionnaire (FSQ), 2022/23 academic year (Year 7 [n=27,875]; Year 11 [n=11,238]; Year 13 [n=2,667]).

## ....and becoming more aware of the changes to come





Students' industry interest change with age:

- ↓ Declining interest in sports & leisure, animal care and beauty & wellbeing industries.
- ↑ Increasing interest in healthcare, construction and science & research industries.

Source: Future Skills Questionnaire (FSQ), 2022/23 academic year (Year 7 [n=27,875]; Year 11 [n=11,238]).

### Employers are seeing a difference too....







## 3. Where next?

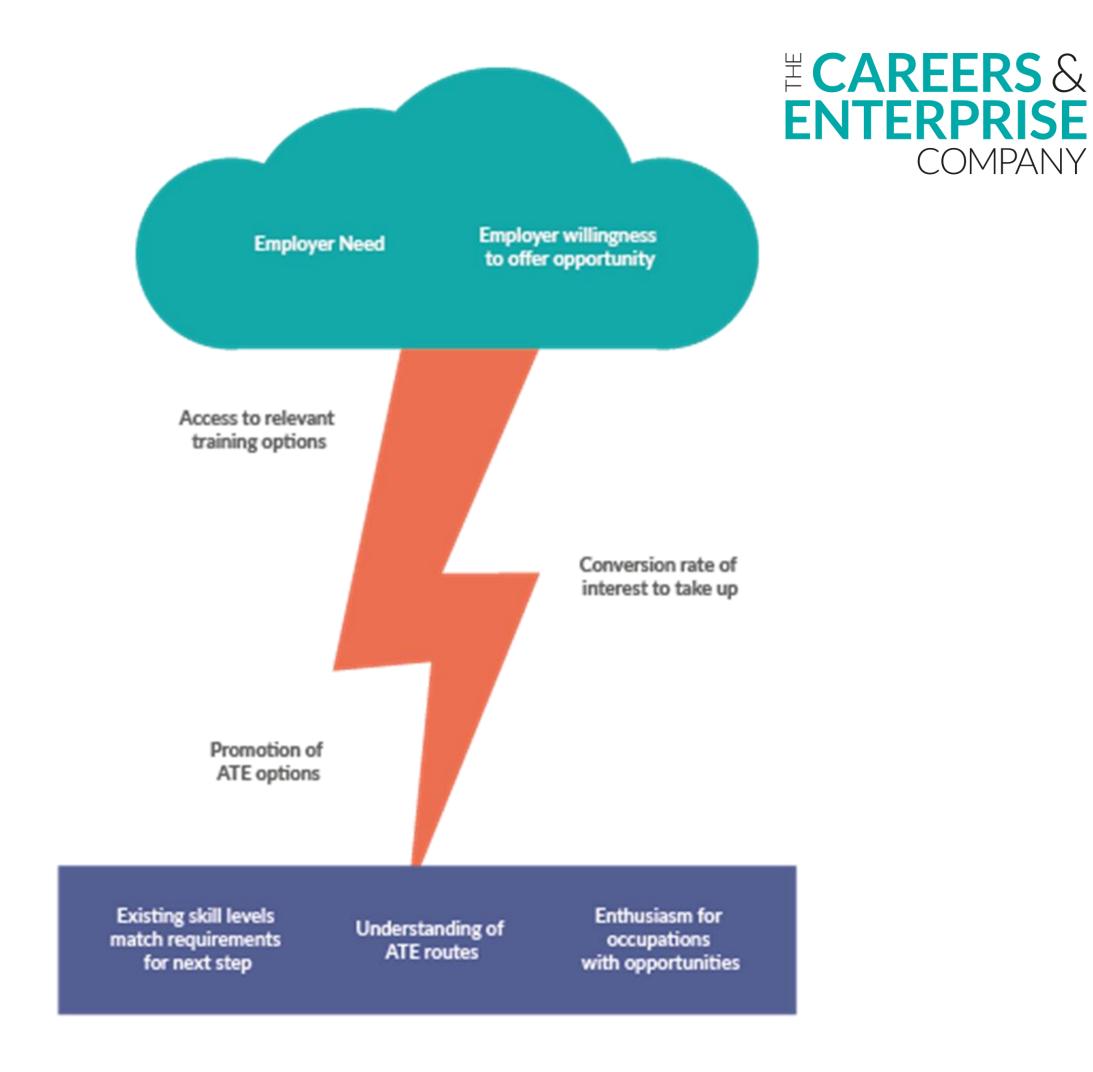




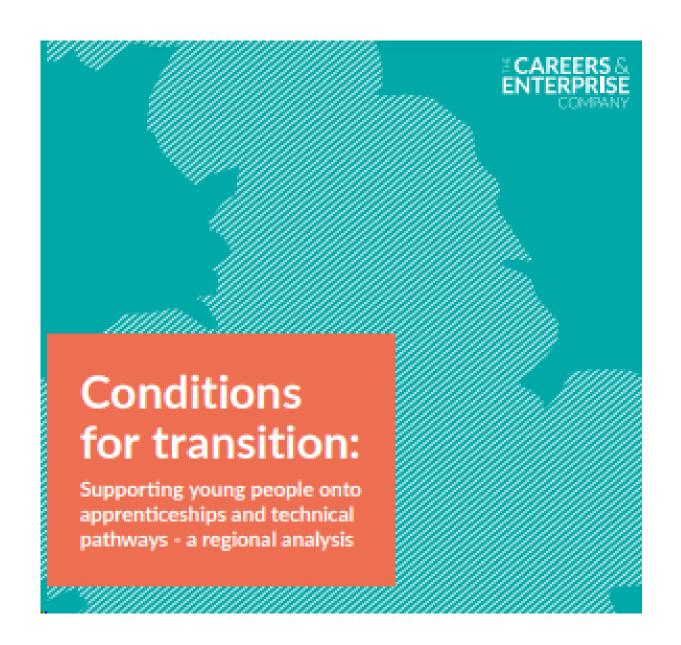
All



## Interest to uptake....



COMPANY







## What does this mean for us?

- 1 Include teachers and parents in the careers conversation
- 2 Reinvent work experience
- 3 Help get more providers into school
- 4 | Challenge and support employers with more data
- **Support for careers in ITPs**



Thank you.

Questions?



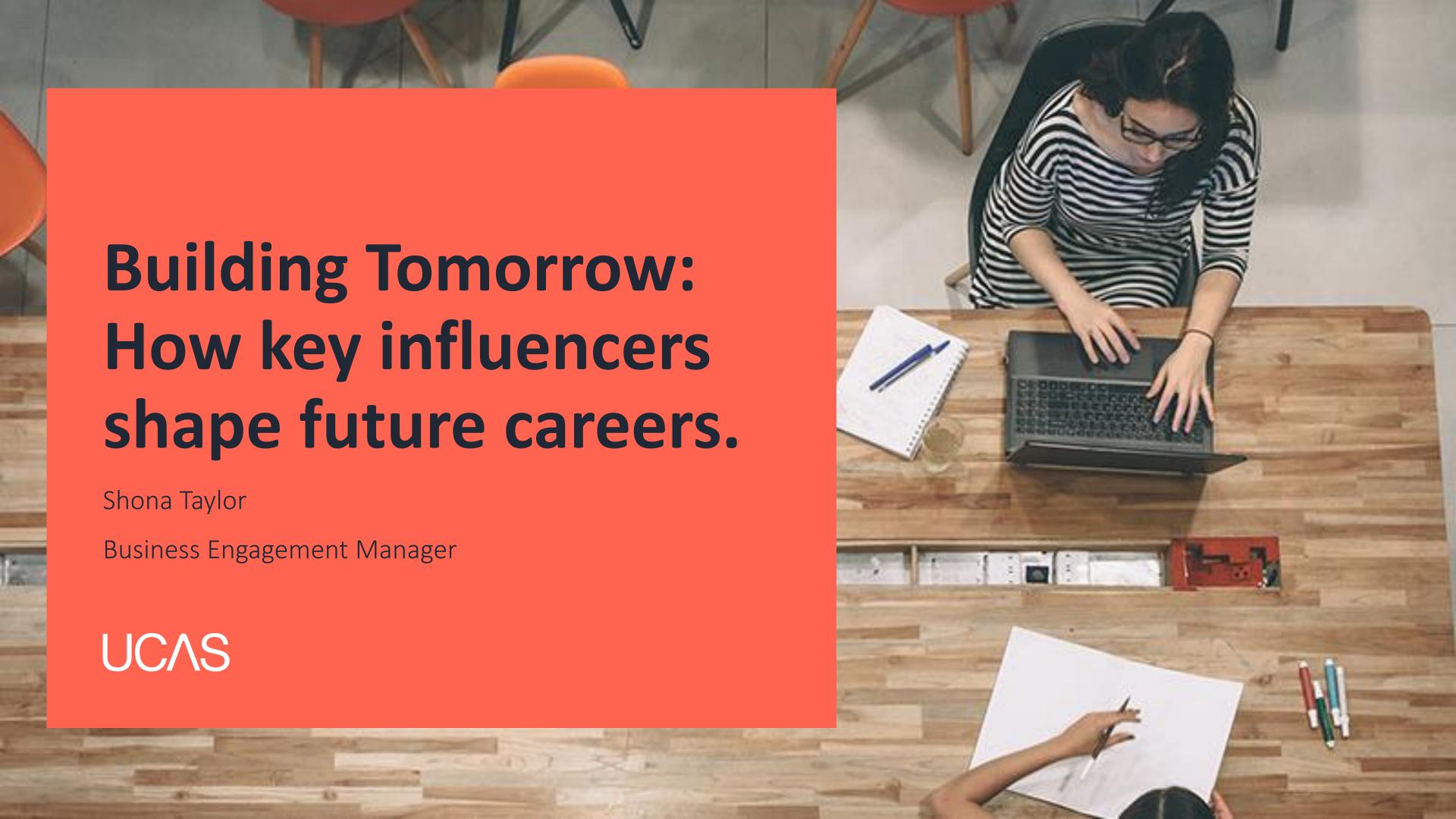
## UC/\S Shona Taylor

Business Engagement Manager | UCAS









### One million+

**Pre-applicant database** 



#### 25.4m

**Unique visitors to** ucas.com each year



### 155k+

**Students at Discovery Exhibitions this year** 



#### 30k+

Parents, teachers & advisers



### Seven million

**Apprenticeship searches** in 2022



UCAS is a trusted source of information and advice for millions of people... and an independent charity with an objective to 'advance, and assist in the advancement of, education'.



## Journey to a million

**2030** 1,000,000 | +40,000

2029 960,000 | +40,000

**2028** 920,000 | +30,000

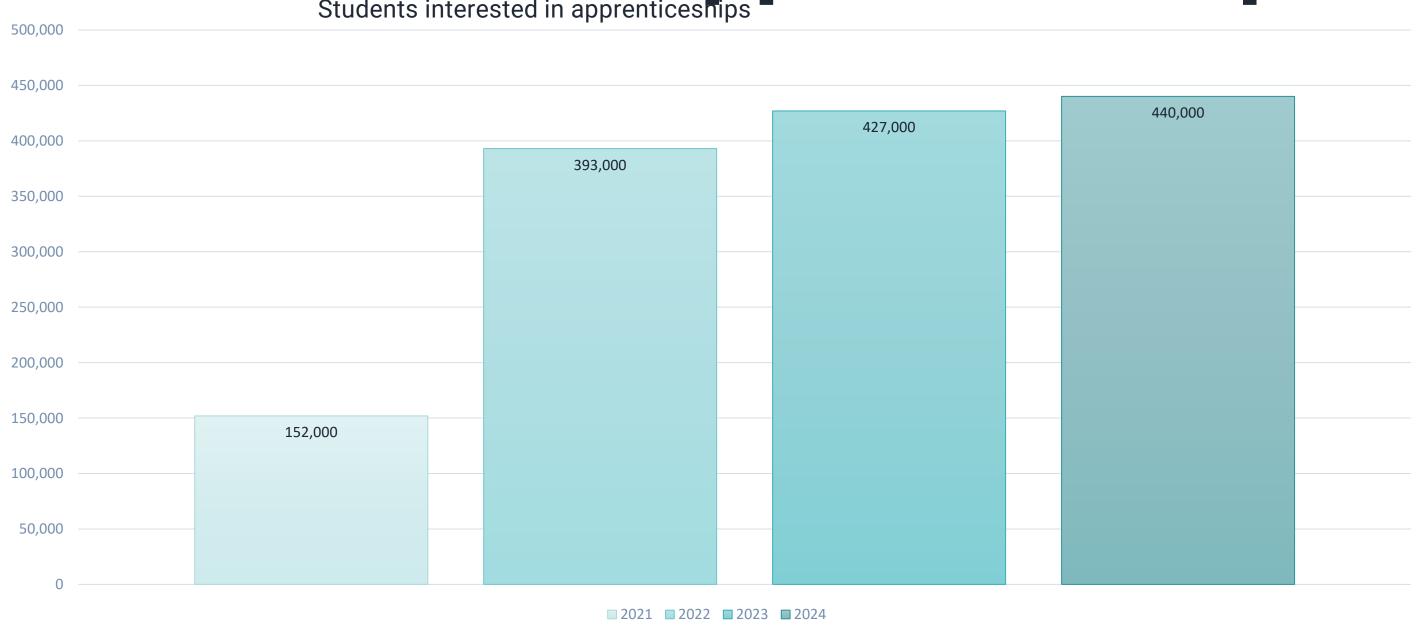
**2027** 890,000 | +30,000

**2026** 860,000 | +35,000

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## Student Interest in Apprenticeships Students interested in apprenticeships



Data source; UCAS Potential Applicant Database (PAD) at Equal Consideration Deadline (ECD)

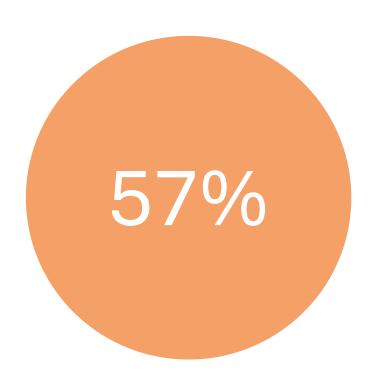
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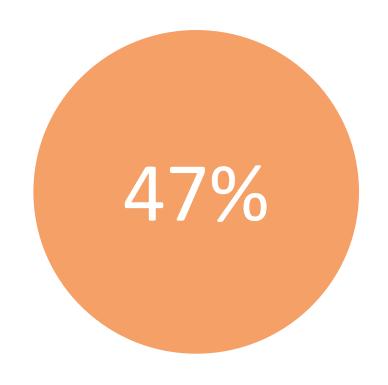


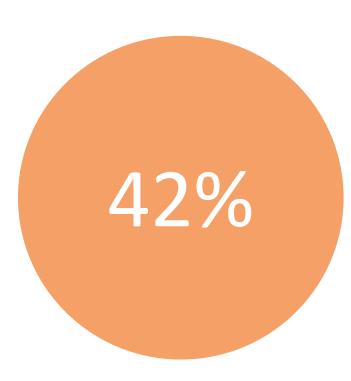
# What does this all look like to a young person?



# Great deal of uncertainty amongst this age group about future careers







Know 'a little' when it comes to post- 18 options

Agree they have **no idea** what career they want to do in the future

Say family/ friends
do a similar job
and that's
influenced their
choices

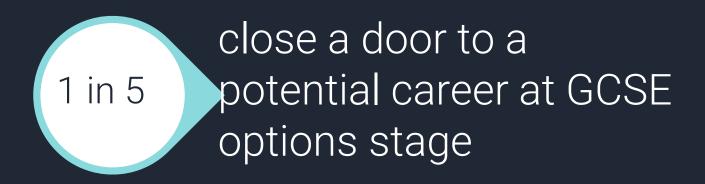
We haven't been offered much support/advice, but we were given a booklet which contained some useful advice about postcareer options by our head of year. We were also given a few PowerPoints (also from our head of year) but it contained limited information. In addition, our school offered a careers meeting with a careers advisor, but spaces were limited so not everyone could receive this information

Project Next Generation | UCAS

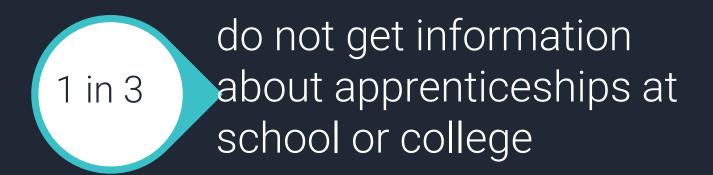
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### **UCAS**

# Students aren't always getting the information they need...



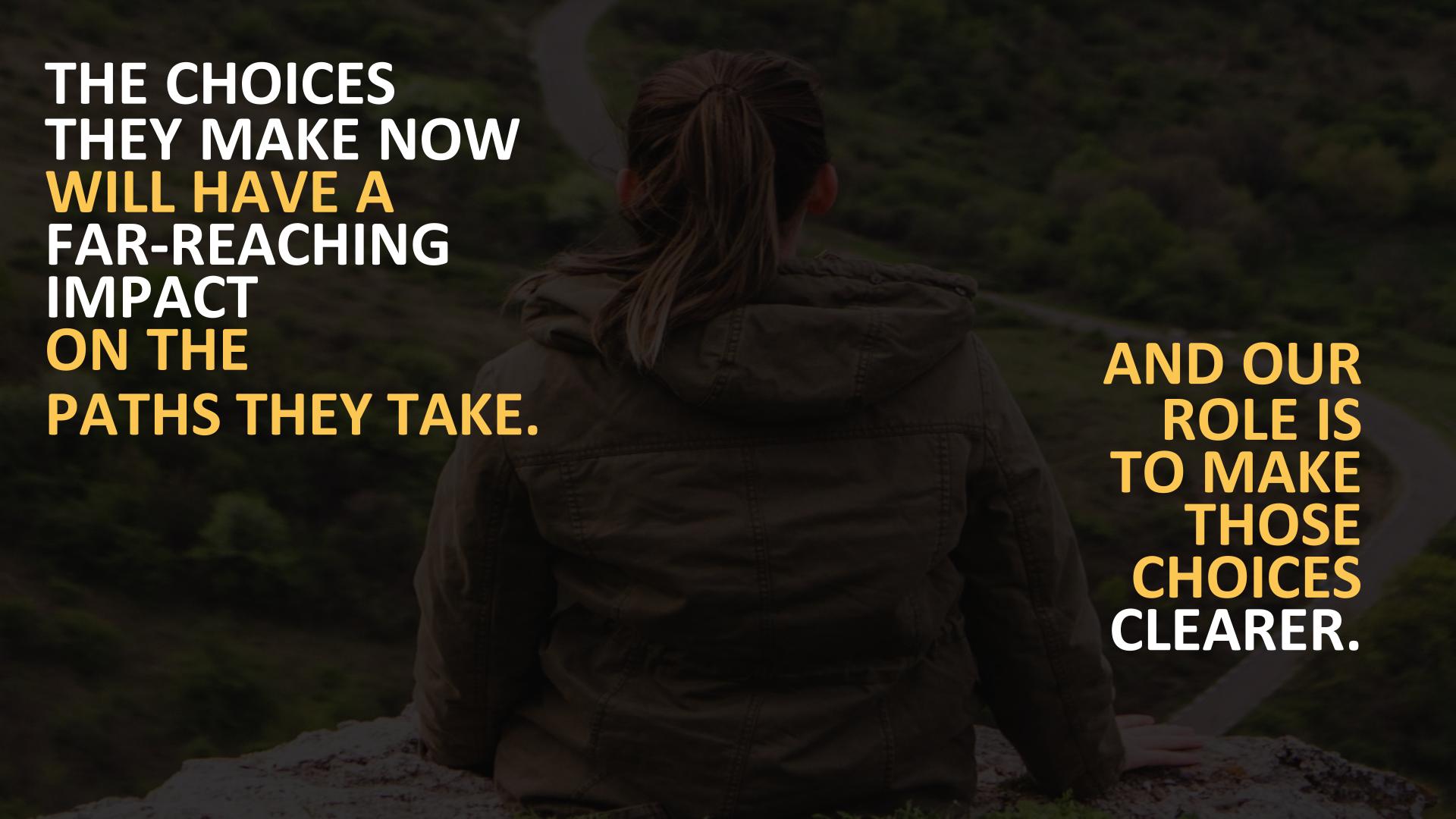














### Who influences?

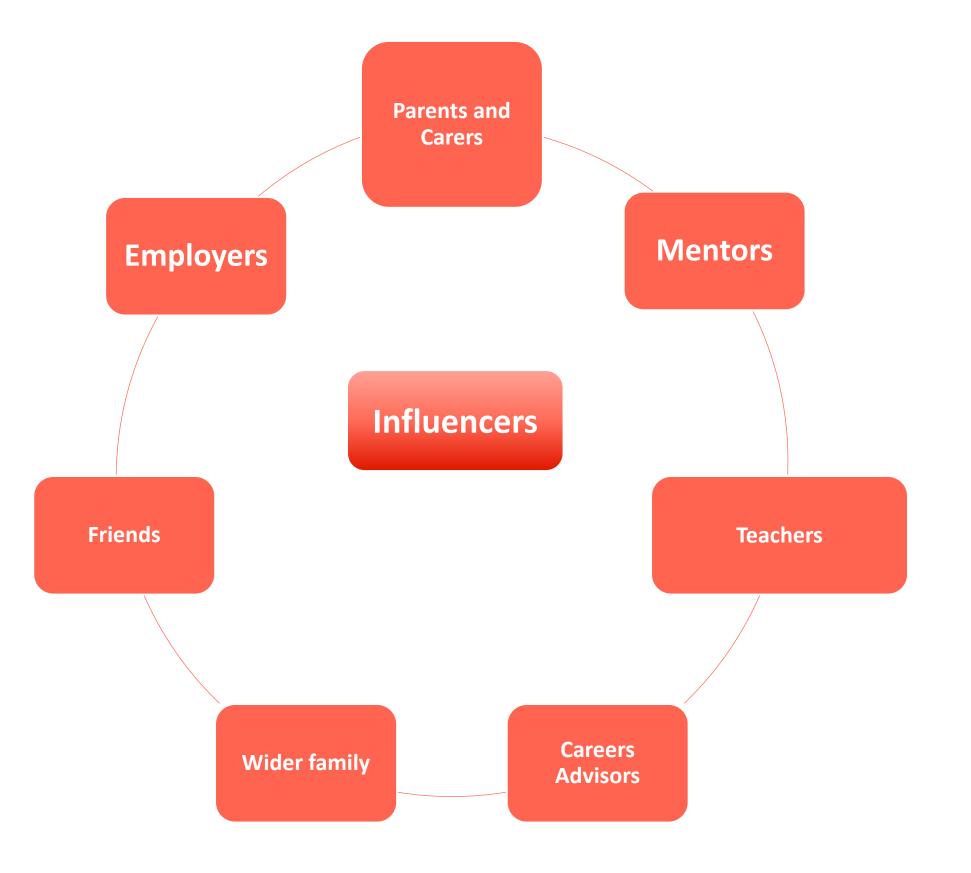
■ 39% of young people aged 13-21 years old, rated parent/carer influence as 7/10 or above in terms of importance.

(1 being no influence and 10 being very strongly influential.)

- 62% look to parents/guardians for career advice and support.
- 49% reported they did not have had a career role model.
- Of those respondents, 70% think it is important to have one.

(Amberjack and Springpod: February 2024)





In Years 9/10 young people are likely to be influenced by parents' and carers' jobs and/or beliefs.

By Year 11/12 influencers are teachers, individual interests and passions for a subject and need for the next step.

Throughout, choices are driven by employment/strength/need for future career at all ages. Internal drivers and external situations strongly motivate choice of pathway.

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## The parent/carer view

- Many have little knowledge about key information on next steps for their child for example apprenticeship wages.
- Many are confused by long standing myths about options available.
- Many may be more likely to encourage their children towards more pragmatic, outcome-focussed, and financially secure options like apprenticeships and employment.
- Some, who are unfamiliar with the pathways available tend to guide their child towards better known routes such as university.
- Some lack knowledge around LMI.

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# Parents and carers often rely on:

- Word of mouth family, friends, colleagues.
- Online research via job ad sites for salary and apprenticeship sites for qualifications.
- Events open days, career exhibitions.
- Contacts asking colleagues or consulting LinkedIn for advice and suggestions.
- Previous experience their own experience, or having been through it with an older child.

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### Support parents and carers need:

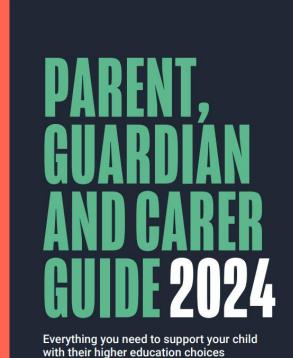


- Access to simple facts and tools such as LMI.
- Help to myth-bust and to detangle the pros from the cons.
- To be provided with clear and simple information without jargon.
- To be supported to develop the confidence needed to speak to young people about the pros and cons of the next step.
- To receive regular information in bite sized chunks.

And for those young people without parental support, or living in unsupportive environments or care, there is a need for easily digestible information is even more important to support their decision making.

Security marking: **PUBLIC** 18 March 2024 | 74







### Sign up for our parent newsletter

Whether your child is set on going to uni, or still looking into their options – including apprenticeships, gap years, or conservatoire courses – we can help. Sign up and we'll send you everything you need to help them make an informed decision.





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### The role of educators

- Linking what is taught in the classroom to careers and the world of work.
- Relating what is being taught to future career opportunities so students see their relevance.
- **Exploring** different careers to widen students' perceptions of the careers available.
- Challenging stereotypes within different careers.
- **Enabling** students to prepare for career discussions by having a better understanding of where different subjects could lead them.

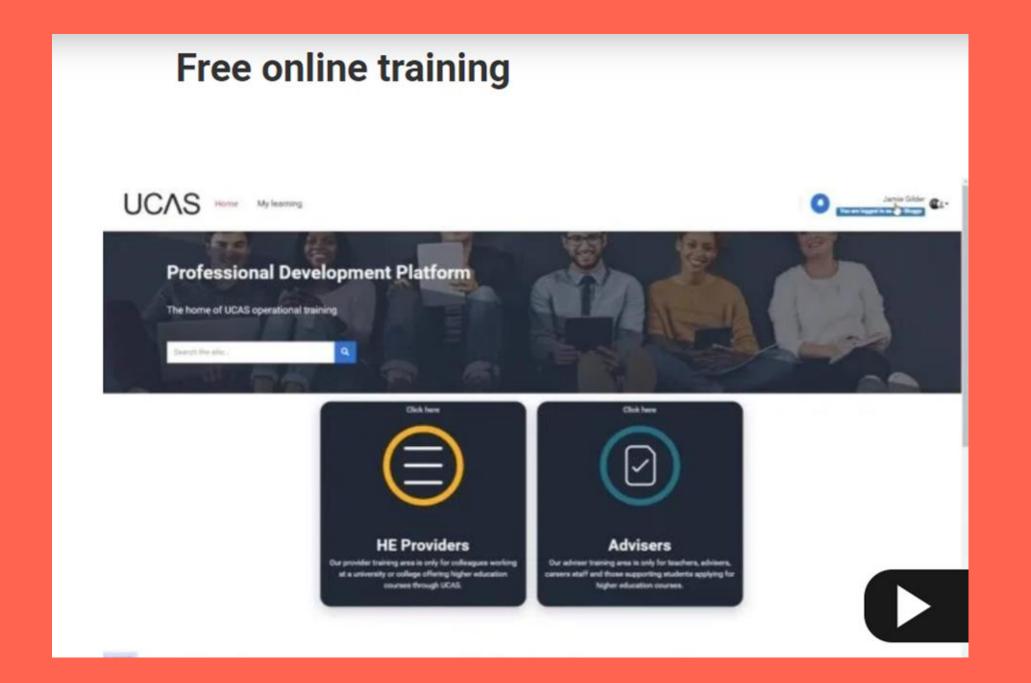
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#### 2024 adviser toolkit

Everything you need to prepare for the 2024 application cycle – all in one place.





#### Post-16 resources

Information and resources for teachers to help students choose their post-16 education and training.



# What support do young people need?

- It's never too early to start!
- Help them assess their skills and interests.
- Help them to work out what options are available
- Help them to decide which of the options are bes
- Outline their next steps.
- Speak to an adviser.



Take The Careers Quiz. What Job Could You Do? (ucas.com)

Security marking: **PUBLIC** 18 March 2024 | 78

### **Shona Taylor**

**Business Engagement Manager** 

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Security marking: PUBLIC 18

# BREAK 11.05-11.30



# PROVIDER PANEL



#### **Kate Roberts**

Head of Careers | Learning Curve Group

### Sarah Boyd

Assistant Principal - Apprenticeships & Adult | Wigan & Leigh College

### **Dean Coleman-Walker**

Business Development Director | Appris



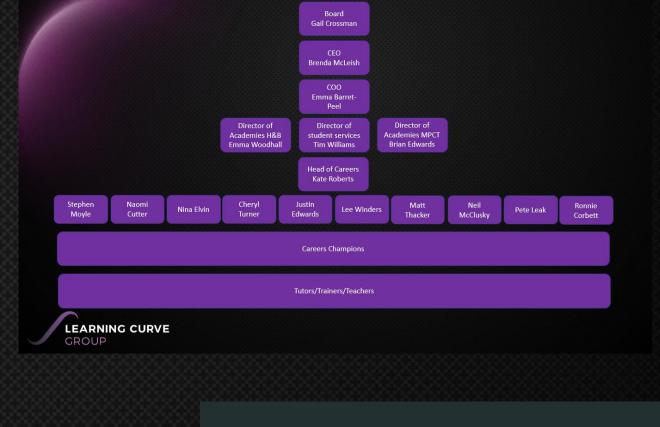




## CEIAG improvements to date

- Policy Here
- Strategy
- Hub method careers champions
- CareersPro Edtech solution to large organisation IAG
- Website <u>Learning Curve Group</u> | Home
- Senior leadership and board member
- CEC support Level 7, Hub, external training, compass
- Gatsby support
- Programme audit
- Training audit





careerspro.





### Wins and Success

- CareersPro
- Gatsby Visit
- Website
- Sharing of good practice
- Appetite across business

Rob Stopforth
Feb 27 • @2

words below....

Hi all,

What a brilliant email to be copied into from our Digital VSCs Colin Smith and David Samuel from a learner who has recently secured a new role after completing their Data Analysis Level 4 role. See their wonderful

I hope everyone has been doing well since the last time we spoke?

I thought I'd share that I have started a new job as an Analyst for

Database Marketing and so is very data centric.

Nationwide Building Society who have their head office in Swindon! The role is within the Personalised Interactions Design & Delivery team of

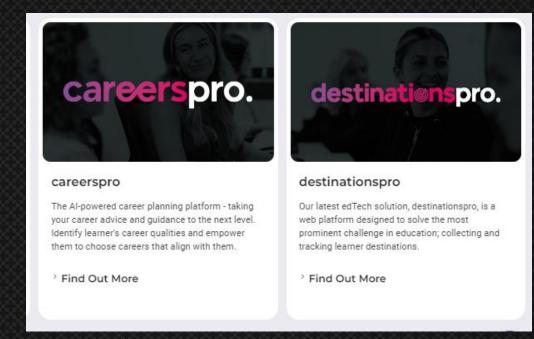
I got this role through a recruiter from Nationwide reaching out to me in

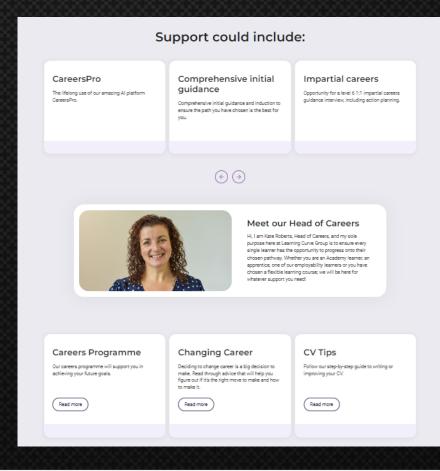
evidence file (evidence file 2 which was based around SQL views) as it showcased me applying my technical and behavioural skills in the

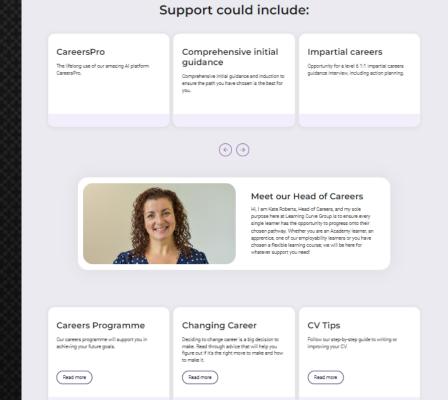
my LinkedIn DMs. What really made me stand out to the managers was my

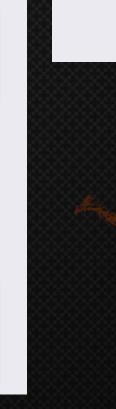
workplace. I thought this would be useful information for you to share with your current apprentices. Pretty sure only submitting a CV won't cut it

- Access to a level 6
- Matrix success









Seen by 220 ...



you with your training, help you bag your dream job or completely change your career!

At Learning Curve Group, we are committed to providing high-quality Careers Education, Information, Advice, and Guidance (CEIAG) that empowers learners to make informed decisions about their future career

We want to ensure all learners progress onto an aspirational and sustainable future pathway, whether this is further study or meaningful employment. This is a further development of our key ethos of transforming lives through

Our policy outlines our approach to CEIAG and sets out our objectives, responsibilities, and the procedures we will follow to ensure that our learners receive comprehensive support in making well-informed choices. We aim to foster an inclusive and supportive environment that enables individuals to identify and pursue their aspirations and potential career paths effectively for further information on our policy click here.

If you are a current learner, a prospective learner or even a parent/next of kin/ friend and would like to contact ou fantastic Careers Team please e-mail careeradvice@learningcurvegroup.co.uk.





**LEARNING CURVE** GROUP





Posted in Team LCG

I am absolutely bursting with PRIDE. I have 10 x L3 Diploma learners on my Early Years Educator course in Bradford and 4 of them have secured PAID employment ALREADY and they are not due to finish until April 2024. This course is simply fantastic, learners are smashing the job market. #superproudtutor







👍 🤎 😚 Dean Moore and 12 others

# Areas for Further Development

- CEIAG courses, ITP specific staff, parents, board/exec
- Action Research -
- Parental engagement
- Proportal
- Evaluation and reporting cycle
- Learner transition support/handbook
- Compass+
- Destinations, immediate and sustained















### Supporting Apprentices with CEIAG Take away the fear!!

- Reframe the approach skills, future, promotion, progression, emphasis on the benefits to employer/business
- Use phrases that focus on the broader aspects of learning, growth, and support for the apprentice, avoiding the direct mention of "careers" while still conveying the importance of the employer's involvement in the apprentice's development.
  - "Nurturing the apprentice's talent and capabilities"

"Investing in the apprentice's growth and potential"

'Supporting the apprentice's lifelong learning journey"

"Providing mentorship and guidance for the apprentice's development'

"Guidance for the apprentice's personal and professional growth"

"Developmental assistance for the apprentice's journey"

LEARNING CURVE

GROUP

"CPD support for the apprentice"

"Learning and advancement opportunities for the apprentice"

"Skills enhancement programme for the apprentice"

"Future readiness training for the apprentice"

## Supporting Apprentices with CEIAG - Ideas

- ✓ Contracting
- ✓ Apprentice swap
- ✓ Employer working party
- ✓ Constant communication with employers about organisational priorities
- ✓ External resources industry experts, past apprentices
- ✓ Intranet/online platform/Padlet
- ✓ Networking Peer support, connect to professionals
- ✓ Self-reflection/goal setting Pre and post assessments individualised
- ✓ Be an advocate, be the cheerleader!



### Would love to connect ©

• Kate.Roberts@learningcurvegroup.co.uk



# CAREERS WITHIN OFSTED PERSONAL DEVELOPMENT JUDGEMENT





# Personal Development & Careers within Ofsted

Alex Miles

Managing Director, YLP

Co-Chair NSN



### Personal Development

- PD is an area that many providers struggle to gain the highest grades for due to the diversity of the criteria
- This criteria focuses on what & how the <u>provider</u> plans and executes as a PD curriculum, unlike BA which focuses on how the learners respond
- The Careers aspect of PD is by far the most important in terms of weighting & significance
- The curriculum should support learners to develop their knowledge and skills beyond the purely academic, technical or vocational. This judgement evaluates the provider's intent to provide for the personal development of learners, and the quality of the way in which it does this.
- Ofsted Annual Report 22/23 (launched 23.11.23)
  - PD is often isolated and not well connected
  - Some providers do not identify what learners need to know
  - Limited opportunities to take on additionality
  - Some do not prioritize this area enough



### Personal Development

To gain the highest grades, the expectations include:

- Exceptional PD
- Consistently & extensively promoted and offered
- Provider goes above & beyond the expected
- Develop talents beyond vocational
- Wide, rich experiences
- Actively contributes to society (within the community, workplace, provider, with peers)
- Very high participation that ALL learners benefit from
- Unbiased information & Locally relevant
- High quality careers guidance and additional encounters on the world of work (visits, guest speakers, carousel curriculum, peer support)



### What inspectors are looking for in PD

Physical & mental

well-being

Confidence &

resilience

Development of Talents Responsive, Respectful & Promotion of Equality & and interests Active citizens respecting Diversity Readiness for the Healthy Radicalisation Independence next stage of Relationships Extremism views education or Sex Education Careers Deeping Developing education & knowledge of personal traits & Guidance **British Values** integrity



### Careers in the EIF

### Inspectors will determine / Judge

- if learners benefit from good-quality careers advice and guidance
- how well high-quality impartial careers guidance enables learners to make progress and move on to a higher level of qualification, employment, further training or independent living when they are ready to do so.
- how well learners following academic or vocational qualifications make progress and achieve, compared with all learners on the same programme. They will also judge whether learners progress into appropriate paid or voluntary employment, further learning or other activities, having received appropriate careers information, advice and guidance.
- If effective careers programme offers advice, experience and contact with employers to encourage learners to aspire, make good choices and understand what they need to do in order to reach and succeed in their chosen career

### A good Careers Curriculum for All

- A culture that supports and encourages Professional curiosity
- The provider focuses on opportunities outside of what they can offer
- Industry alignment is considered
- Where their vocation / role can go in the future
- The advancements of Tech on industry
- Innovative / creative ways to experience the world of work
- Progression & destination tracking
- Apprentices receiving high quality careers education the same as their peers
- Alignment to & reflection of start point career desires, progressions and destinations
- Age, level and ability appropriate information and resource

Careers – Whether employed or not there is an expectation that career opportunities and trajectory is discussed. Where can this go, where do you want it to go. The avenues & pathways to be explored & how this links back to SPA

Locality – linked to jobs available in the area, links to job boards, skills analysis of needs, LMI, LSIP priorities, MCA skills strategies, industry developments & enhancements

Learning - What learning can focus on next for their career or progression (not what you can offer as a provider).

Leadership roles, core competency development, specialist functions

World of Work – Even employed adults & apprentices should have the opportunity to further explore the workplace. Unemployed and pre-emp what does that look like. What do they need to be prepared for and how are you supporting that. Do you offer simulation, VR, online platforms?

### Lets unpick the Ofsted bit

#### Rationale:

What is your rationale for the career's advice, information and guidance that you provide? What will your learners get from it? Who are your strategic partners? Do staff know about the requirements?

Evidence to explore – careers policy, careers vision, learning outcomes set to careers, different learning outcomes for different provision (Apps, AEB, ALL, 16-19), Do you reference working with MCA's, LA's, Careers hubs, provider networks. Alignment to LMI, local job vacancies and LSIP findings. Staff CPD.

#### Roll out:

How is your delivery organised? How do you ensure that all learners have access to good-quality, impartial guidance and meaningful encounters with the world of work?

Evidence to explore – Whole curriculum response or just at start & end? Do you involve students, ex-students, guest speakers or industry experts to deliver your careers interventions?

#### Impact:

Do learners make appropriate choices? What are their destinations? Are they sustained? How do you know?

Evidence to explore – Impact assessments. Learner feedback, recall & recap exercises. Destinations & follow-up with alumni

### Key considerations to ask internally

- Where does careers education fit within the whole organisation vision?
- How can careers support the delivery of organisations priorities?
- How does our understanding of careers and its place in your setting shape the response students receive?
- Is the careers programme based on what is right for your students or what you offer provision wise?
- How does the careers programme meet the personal development needs of your students?
- How do you measure and track the impact of careers interventions?
- Is there a progressive careers programme with learning outcomes set to support the strategic careers policy?
- How are subject teachers and tutors supported to high light the relevance of careers across the curriculum?
- Do all teaching staff know the learning objectives in the careers programme?
- Do all staff feel able to deliver careers learning alongside curriculum learning and teaching?
- Is Careers part of your CPD / workforce development plans for the year ahead?

### Careers Toolbox

- LMI data from MCA or Lightcast
- Industry related developments & updates
- Jobs board and number of locally relevant opportunities
- Case studies / success stories from previous learners / apprentices
- Suite of guest speakers / industry experts
- Industry talks / thematic tutorials (advancements of tech, introduction of new approaches & systems)
- Careers Hub contacts
- Apprentice visits to schools
- Careers Magazines & articles
- Careers section added to all leadership meetings

# MORNING CLOSE

Alex Miles | NSN Co-Chair







# LUNCH 12.35-13.25



# AFTERNOON OPEN

Nina Dixon | NSN Co-Chair















In what ways do you feel that parents are a barrier to uptake?









What do you want parents/carers to know, understand and be able to do?









What is the best way to support parents/carers to be able to do this?









# FACLITATED DISCUSSIONS





### Alison Sadler

How can we deliver high quality careers education in ITPs?







## Northern Careers Summit

Alison Sadler
Education Development
Consultant

12<sup>th</sup> March 24







#### Context

The Careers and Enterprise Company' work in the post 16 sector aims to:

- Enhance quality careers education provision in post 16 education
- Remove barriers to apprenticeship & technical education
- Facilitate and support sharing of best practice and collaborate to overcome national challenges
- Recognise, support and celebrate complexities of Post 16 environment



#### **Training Provider Work**

- Number of years in development
- Equity for 16-18s in other providers
- Response to sector interest
- DfE interest
- Ofsted





## Recent Ofsted Findings

"Learners and apprentices do not always have a sufficiently planned (BM1) and broad curriculum (BM4) to support them to understand the opportunities available (BM2) in careers they are interested in.

Careers education is fragmented, either front or end-loaded.

Employers of apprentices are, in some cases, reticent of apprentices receiving careers education with the view they will be poached by competitors."

## Education development team national work 23/24



A range of resources, training, a newsletter, and national community of improvement.

- Effective approaches to careers education for apprentices – A new guide focused on application of benchmarks and high-quality careers education or apprentices. Launching Today! <u>Apprenticeship</u> <u>Guide | CEC Resource Directory</u> (careersandenterprise.co.uk)
- FES Connect newsletters with links to resources and events <u>FES Connect</u>
- Skills Connect new community of practice for training providers. Next webinar <u>Register Here</u>
   Careers Evaluation (inc. Compass for ITPs)



#### **Training & Resources**

- FE & Skills | The Careers and Enterprise Company
   General pages for ITP and apprenticeship resources
- <u>Digital Hub Careers Induction for ITPs</u> Training for staff working with learners
- <u>Level 7 Careers Leadership Module University of</u>
   <u>Warwick</u> Careers Leadership module for Training

   Providers



## Compass for ITPs

- Available now!
- Self-enrolment with UKPRN / minimal support
- Post 16 questions (same as colleges)
- Training session recorded & guidance documents and FAQs on help centre
- "Effective approaches" document supporting

Create an account | Compass | The Careers and Enterprise Company



**PILOT** 



Sept 23 – April 24

2 Careers Hubs – Liverpool
 Devon & Cornwall
 30 training providers total

- Compass
- Future Skills Questionnaire
- Designated support (combination of hub and appointed person from ITP sector) to improve quality of careers education.
- Local community of practice to support development of provision

Report of findings and recommendations for future development – April 24



What are the biggest challenges in delivering high quality careers education to your learners?

Additional to the CEC support already in place, what would you like to see?

How could a local careers hub work with you / your organisation to add value or support your careers provision?



One priority - How can we deliver high quality careers education?











## **Shona Taylor**

Empowering careers through Collaboration







## Empowering careers through collaboration

Shona Taylor

Business Engagement Manager

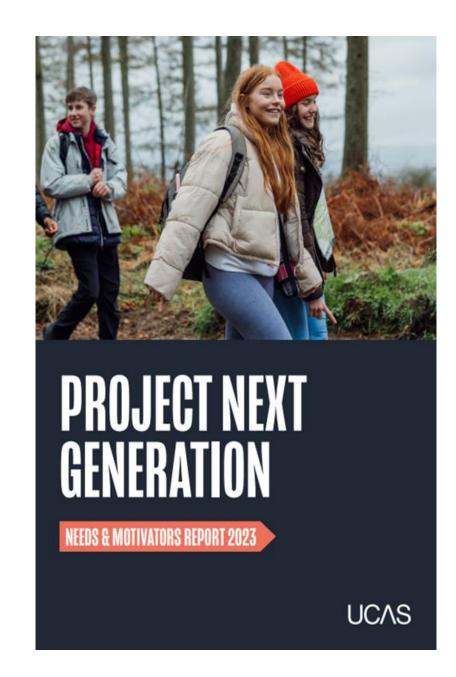
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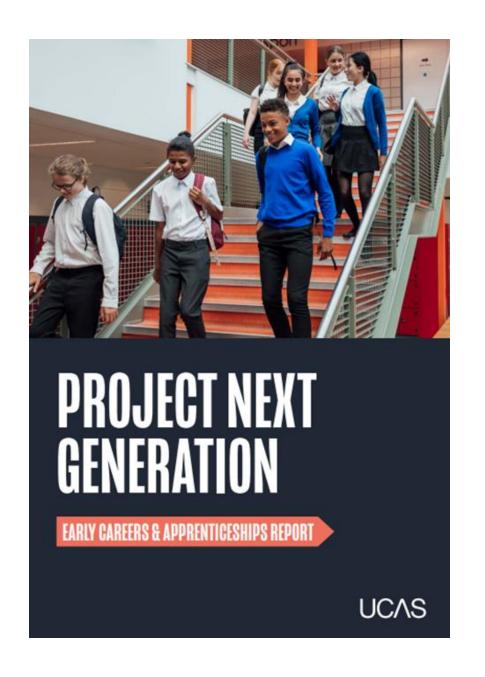




## Project Next Generation

- In-depth study of 13 17 year olds delves into how young people shape their futures, from subject choices to career paths.
- Aim to empower universities, colleges, training providers and employers with the insights they need to deliver support and inspire young decision-makers across the UK.
- Spotlight on six key themes: happiness, empowerment, inspiration, confidence, experience, and control.







## Needs and Motivators Report 2023

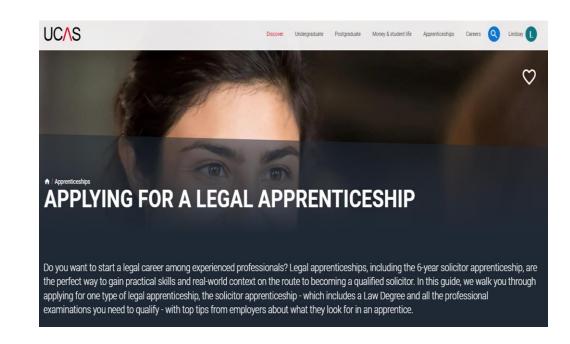
- 1. Health and happiness are just as important to this age group as planning for the future.
- 2. Contradictions and fluctuations are rife, as adolescents navigate towards adulthood.
- 3. Experience and exposure are silver bullets to many concerns that young people have. If you can only provide one thing, this is the most universal solution.

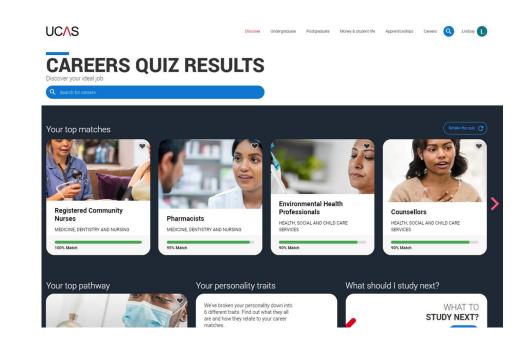




## **Tools and Resources**

- Ultimate guides
- The Careers Quiz
- Employer Profiles
- Smart alerts
- Side by side search experience
- Application guides
- Accommodation advice











Students exploring their options through UCAS will be able to virtually experience university and the world of work.

They will be able to access:

- Spotlights: Interactive university course tasters which feature real-life lectures, seminars and academics.
- Work Experiences: Immersive and informative virtual work experiences with leading employers such as the NHS, Network Rail and Airbus.



### Roundtable Discussion

There are three main things that young people are clear about needing more of:

- Firstly, no matter which path they're on or might be considering, they need relevant work experience.
- Secondly, soft skills are hugely important to young minds.
- Thirdly, young people are well aware that knowledge is power. They are research-minded and independent they know exactly where the gaps in their information are, and what knowledge will help them move forward.

<u>Project Next Generation - Key themes that influence</u> <u>students's future decisions (ucas.com)</u>



## Roundtable Discussion

#### **Work Experience:**

Discuss how stakeholders can collaborate to provide diverse and accessible work experience opportunities.

Explore the role of the mentor and how they can provide support to young people in their work experience journey.

#### **Soft Skills:**

Discuss the importance of soft skills development to prepare a young person for the world of work.

Identify and share practical, collaborative actions which can be taken to help young people recognise the development of their soft skills in readiness for the world of work.

#### **Knowledge:**

Working collaboratively, how can we empower young people to take ownership of their learning and actively seek out knowledge in today's digital age?

Considering the abundance of information available to young people, how can we guide them to critically evaluate sources and cultivate their curiosity to foster lifelong learning.



Shona Taylor

**Business Engagement Manager** 

s.taylor@ucas.ac.uk

Mentimeter

One priority - Empowering Careers through Collaboration









Making Informed Decisions









## Parents and the All-Age Offer

Influencers and Job Seekers/Career Changers

Intergenerational Social Mobility



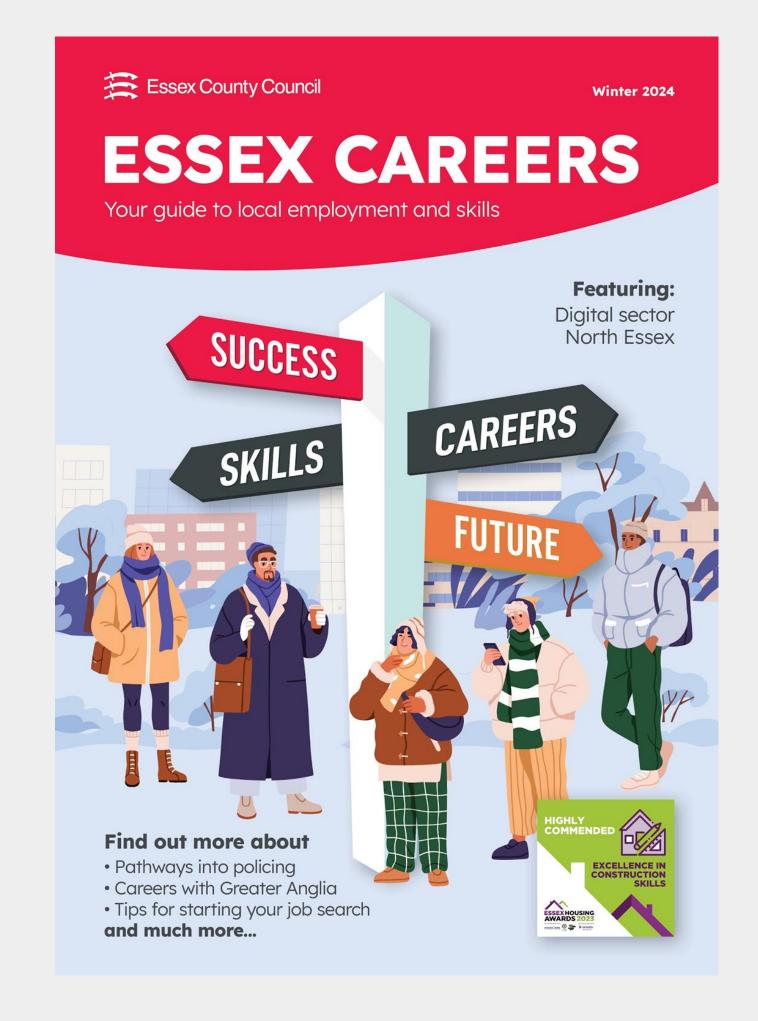
## Awareness of opportunities

Discussion: what can we do to support parents to break this cycle?

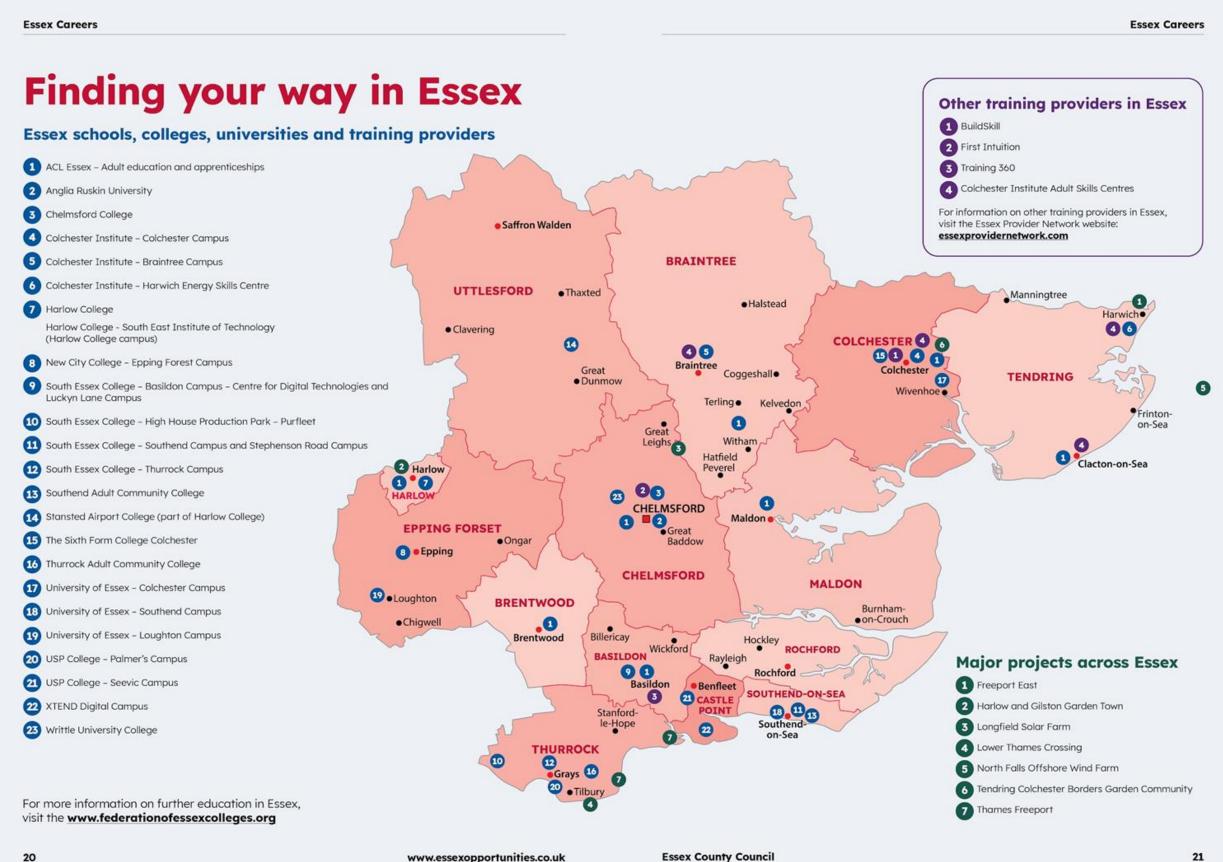
Careers education with LMI

"Children born to low-skilled parents were more likely to experience upward social mobility if they lived in London, compared with those in Yorkshire and Humber."

Moving out to move on, Social Mobility Commission July 2020



#### Understanding local training & education provision



#### Discussion: what can we do to support parents to break this cycle?

The impact of COVID can still be felt.

There is considerable evidence that entering the job market during a recession has permanent negative effects on future earnings and professional development... disproportionately so for disadvantaged young people.

**Essex County Council** 20 www.essexopportunities.co.uk

#### Skills Development

Discussion: what can we do to support parents to increase their awareness of what is available on their doorstep and what training/skills are needed?

Essex Careers



#### 10 skills you didn't know you had

You might not feel qualified for the world of work, but have you ever stopped to think about the skills you already have? Employers might be looking for skills just like these, which could help with the transition to a new job or your first role!

#### 1. Determination

Determination is what drives you forward. Being passionate about meeting deadlines or solving problems can demonstrate you always go the extra mile to achieve goals.

#### 2. Teamwork

Teamwork makes the dream work! When a team comes together, it increases productivity and boosts motivation.

#### 3. Communication

Great communication skills are crucial to making sure everyone is on the same page. If you are willing to ask questions, listen and share then you're a top communicator!

#### 4. Problem solving

Employers love people who take new approaches to solving challenges.

#### 5. Attention to detail

Having a keen eye for detail decreases the likelihood of errors and ensures the delivery of high-quality work.

#### 6.Creativity

Being creative doesn't just mean having artistic skills. If you're able to see other people's perspectives, think outside the box and present new opportunities, you might be more creative than you think.

#### 7. Adaptability

The world of work is constantly changing. Being adaptable will help you react positively to changing circumstances and instances of the unknown.

#### 8. Patience

Learning new tasks and or building good working relationships takes patience. If you're able to take your time at work, you could help to reduce stress, avoid conflict and ensure things run smoothly.

#### 9. Trustworthiness

Trust is valued in any workplace and being trustworthy could help you to move quickly up the career ladder.

#### 10. Inquisitive

There is no such thing as a stupid question. Being inquisitive shows real interest in your work and enables you to learn and grow.



#### What are transferable skills?

Transferable skills are the skills you can lift and shift from one job to another. These include good communication or time management skills.

Take the time to identify and evidence these, and be sure to add them to your CV. They'll be particularly important if you're looking for a role in a different industry to the one you're currently working in.

#### Tips for starting a job search

Looking for a new job can feel overwhelming. Knowing where to look and finding the right fit takes time and self-reflection.

Before you begin, think about the kind of role you're looking for. Are you going for your first job? Do you want a similar role to the one you're currently in? Are you dreaming of working in a different industry?

#### Reach out to your network

Your networks can include family and friends, but also consider joining professional groups. Ask people what they do and whether they like their job. You will be surprised how few people knew what they wanted to do from a young age! Career paths are rarely a straight line.

Search Linkedin for these groups **Ambitious Women in Essex** and **Ambitious Young People in Essex** and visit the **Networking Essex** website.



#### Find a Job

The Government's **Find a Job** website provides upto-date guidance on searching for jobs, Jobseeker's Allowance (JSA), apprenticeships, volunteering and much more.

Try visiting the **Essex Opportunities Portal** to apply for local jobs and apprenticeships.

#### Using job sites

Most job sites will allow you to search by job type, sector, location and more. Once you have identified what is important to you, you can set these filters to bring results that are right for you.

As well as large sites like **TotalJobs** and **Monster**, look for specialist job boards. For instance, **Careermap** and **Not Going to Uni** are excellent for early careers and apprenticeships. There are also sector-specific job boards, like **NHS Jobs** and **GoConstruct**.

Many job sites have excellent information about careers, qualifications and pay. Some even allow you to upload your CV to let employers find you!

Visit Essex Opportunities to find out about jobs here in Essex

#### **Employer websites**

Many companies have their own vacancies webpages. These often list apprenticeships too!

#### **Jobcentre Plus**

Your local **Jobcentre Plus** website provides a range of services to support job seekers. These can include job search support, training programmes and help with CV writing and interview preparation.

www.essexopportunities.co.uk Essex County Council 37



### Regional sectors & employers

Discussion: What are the important sectors in the North that are undervalued or lesser known? How to we engage employers to reach out to schools? Esp parents?

Regional Focus - North Essex Regional Focus - North Essex

#### Unlock your potential: Courses for careers at local Adult Skills Centres

Colchester Institute's Adult Skills Centres provide a range of supported programmes for adult learners. Formerly known as the Learning Shops, the Centres offer flexible learning options in Colchester, Braintree, Clacton and Dovercourt. They are not just educational hubs, but also resource centres used for personal development and professional growth, helping you to unlock your potential.

For over 20 years, these centres have delivered an array of courses, offering support in English, maths, digital skills and employability. In September 2022, the Adult Skills Centre in Dovercourt was significantly upgraded with new furniture and improved IT systems to help and engage more learners.

These centres are tailored to suit you! Expect options such as flexible, part-time courses, which can be accessed inperson or remotely from home.

The courses on offer focus on key areas such as business, care, construction, transport and logistics. They are designed around assessment-based learning, with personalised one-to-one support available.

Looking to progress further in your career? Discover specialist options, such as tests to obtain a CSCS Green Labourer's Card, offered at the Dovercourt centre — perfect for aspiring construction workers.

If you're not sure about your next steps, you can also receive impartial advice and guidance from expert careers advisers. They can help you develop industry-relevant knowledge to prepare you for today's competitive job market. You could also receive invaluable guidance on CV writing, tips on interview techniques and advice on in-demand sectors.

#### The Adult Skills Centres offer:

- free National Careers Advice sessions
- · digital skills courses
- a range of English and maths courses
- routes to employability courses

Their accredited courses lead to nationally recognised qualifications. You can learn at your own pace, improve your career confidence and develop vital skills to achieve your employment goals.

Most of the Adult Skills Centres' courses for adult learners are free.

You are likely to get your course for free if you are looking for work, are in receipt of some benefits or earn less than £20,319 per year.

#### Case study - Tom Hicks

I've always wanted to pursue a career as a qualified mechanic and build my knowledge on cars. To achieve my goals, I chose to come to the Adult Skills Centre to develop my skills in maths.

My learning coaches are very helpful and I've learnt a lot of valuable skills, such as how to handle money. The constant feedback they provide helps me understand the course questions in greater detail.

I'd recommend this course to others, especially if they haven't got the GCSE grades they wanted to achieve. Overall, I've found the course very helpful with getting back on track without having to rush.





Find out more on the Colchester Institute website: <a href="www.colchester.ac.uk/adults/adult-skills-centre/">www.colchester.ac.uk/adults/adult-skills-centre/</a> or call **01206 583 333** 

## Meet Misha, the future computer scientist!

A focus on developing skills, entrepreneurial spirit and support from her hometown university inspired Misha Fowad to follow her dreams at the University of Essex.



#### The 22-year-old Computer Science student is set to launch her own business after finishing her studies. She has also been inspired to pursue a Master's Dearee in Business.

Praising the campus' "great community feeling", the Colchester resident says there was no better place to kickstart her career. Read on to find out how Essex has laid the foundations for her future.

"Digital careers involve such a range of opportunities. The business I start will make the most of this. People say Artificial Intelligence (AI) will replace workers. I think businesses will always need humans to understand what the AI is doing and make final adjustments. There will be plenty of work for my company."



#### Why did Misha pick Computer Science at the University of Essex?

"16-year-old me would have been surprised. I picked sciencebased options at GCSE and A Level to pursue a medical career, which was encouraged by my parents. I included Information Technology (IT) just because i've always liked picking computers apart to see how they worked. Plus, career-wise, computer support and tech design are in demand all over the world, so I can travel and work remotely!

"When I finished my IT A Level, I knew lots about technology but not how to code. I also found maths challenging, but passing was essential.

"The foundation year at the University of Essex bridged my knowledge and skills gap between IT and Computer Science. This helped me get an offer at a top university in London, but I decided to study Computer Science at Essex instead!"

#### So why did Misha choose to stay locally?

"I was well-supported at the University of Essex and didn't know whether the same would be guaranteed in London. It felt more comfortable and natural to stay as I knew the campus well.

"Essex has a great community feeling for locals and international students alike. There are lots of resources available from both tutors and my peers, which you might not find elsewhere."

#### What are digital skills according to Misha?

"Being able to use iPads, computers, phones and software like Adobe editor. Even understanding social media management apps. I do this as the social media manager for the Islamic Society at university.

"Coding is a very important digital skill for computer science. If you're just getting started, Python is easier to understand! Java can be more concise as you grow in confidence."

For more information on the University of Essex's outreach services, visit the University of Essex website www.essex.ac.uk/subjects or email outreach@essex.ac.uk

The University of Essex has digital skills and careers support for all its students, whatever your degree. For more information on courses, visit the University of Essex website: www.essex.ac.uk

www.essexopportunities.co.uk Essex County Council 25



One priority – Making informed choices









## Yorkshire Yorkshire Combined Authority Michelle Burton

Head of Service, Employment & Skills | West Yorkshire Combined Authority







# SUMMIT SUMMARY & NEXT STEPS Nina Dixon | NSN Co-Chair







# NORTHERN CAREERS SUMMIT

Thank you!



#CAREERS & ENTERPRISE COMPANY

UC/S