



Welcome

Anne Gornall

Greater Manchester Learning Provider Network



A City & Guilds Group Business

City & Guilds and Apprenticeship End Point Assessment Consortium Progress

13 July 2020



An Introduction to the Consortium Pilots

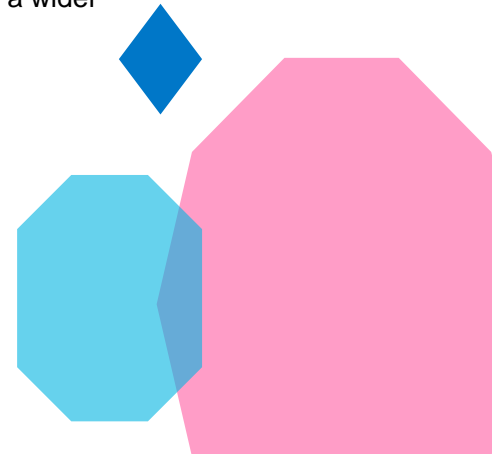
City & Guilds: Presentation

The Value Proposition

City & Guilds, FEDEC and AoC have been piloting a college consortia approach in which colleges have become a supplier of assessors and venues (where applicable) to City & Guilds Apprenticeship End-point Assessment Services.

This has led to four opportunities:

1. Consortia members apprentices can access locally available EPA opportunities
2. Consortia are able to maximise the capacity of their assessor workforce
3. Generate additional revenue by carrying out EPAs on other members apprentices via City and Guilds EPAO
4. Expand capacity to extend their EPA IEPA supplier opportunities to City & Guilds supporting a wider provider/employer community outside of the consortia



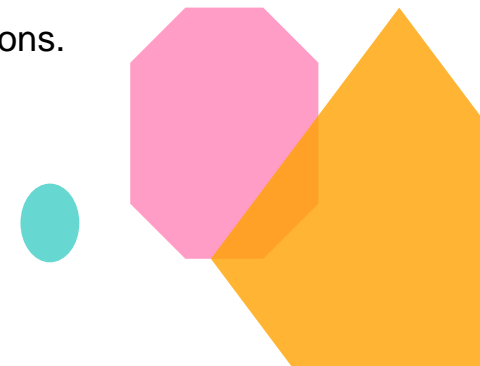
Consortium Benefits and Considerations

Benefits

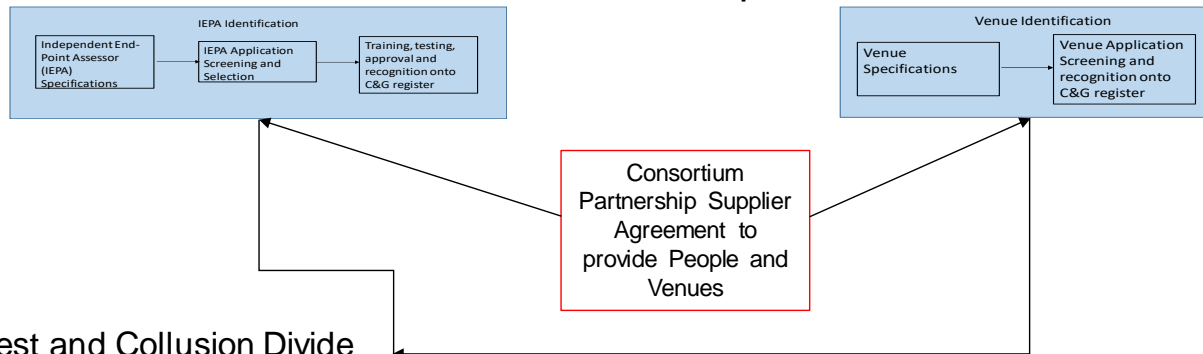
- Resolution of your End-point Assessment requirements for a significant number of occupations through a single organisation
- New income to the business
- Good profit margins on related income
- Responsibility for training and development of assessors is City & Guilds
- Development of assessment instruments responsibility of City & Guilds
- External and internal quality assurance will be City & Guilds responsibility
- Opportunity for IEPA's to share best practice and EPA expectations with internal colleagues
- Not tied to City & Guilds for any assessment purchase.

Considerations

- Internal people and venue resource planning to meet consortium contractual commitments
- Niche occupations will not work in this approach separate agreement will be required
- To work and share across the consortium membership responsibilities and benefits with an all win attitude
- Recognise the cost recovery commitment to Consortium in running the contract with City & Guilds
- Any potential T&Cs changes needed with current staff to enable engagement into the consortium model
- Loss of staff to EPA organisations.



City and Guilds End-Point Assessment Supplier Relationship

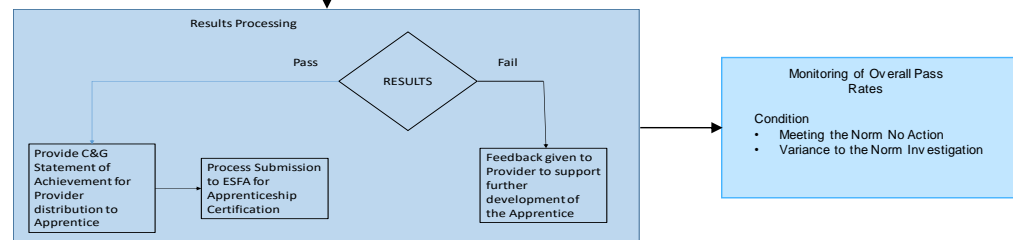


Conflict of Interest and Collusion Divide



Conflict of Interest and Collusion Divide Four Principles

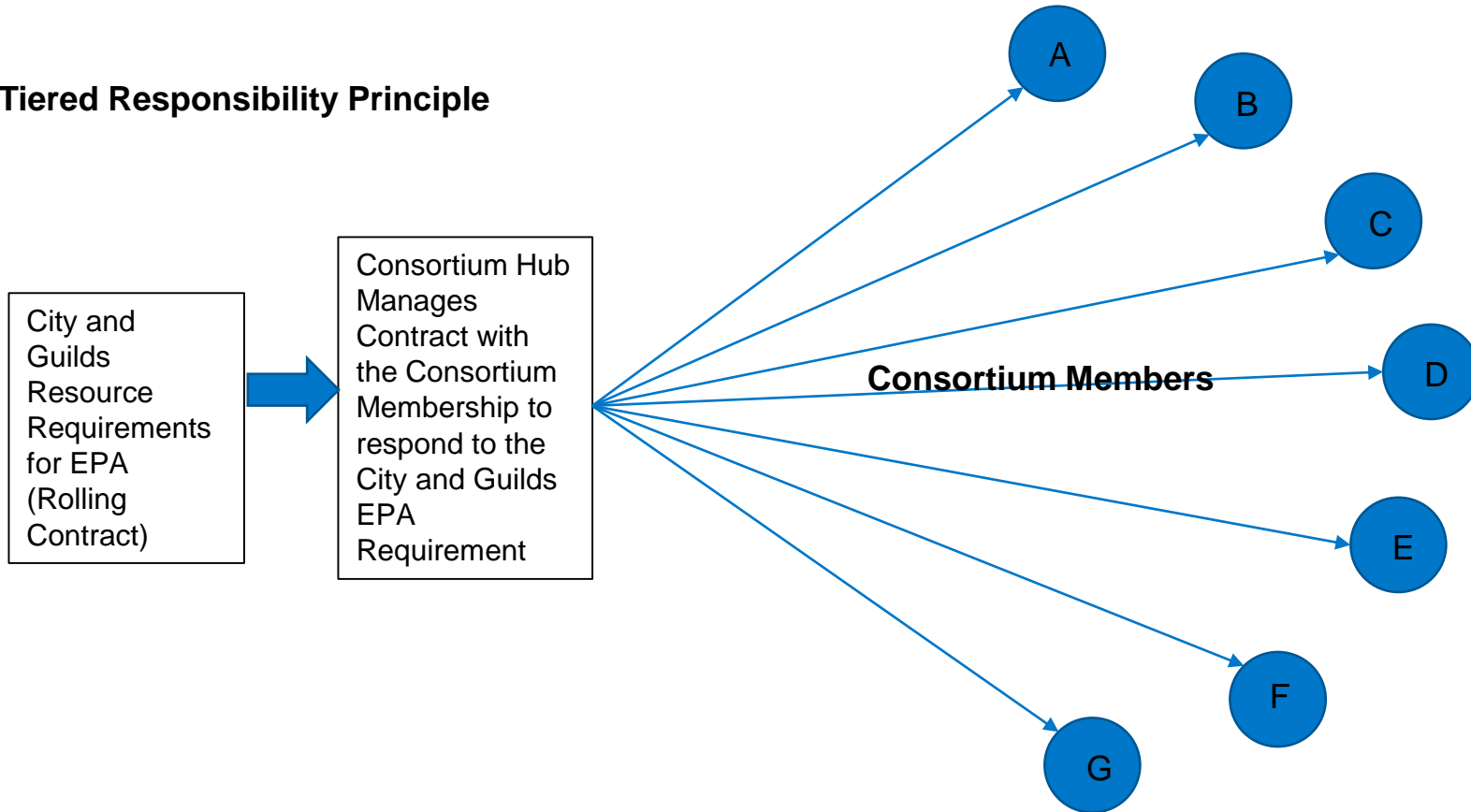
- Complete separation from consortium Hub matching Apprentice to Assessor
- City and Guilds AAO Practices to match Apprentice to Assessor
- City and Guilds Independent Lead Assessor governed
- Monitoring of Overall Pass Rates



Hub Primary Responsibilities

- ✓ **Contractual Relationship to provide EPA services for City and Guilds End Point Assessment Services**
- ✓ **Contractual Relationship with Colleges via HUB to provide EPA services (Assessors and Venues) to City and Guilds**
- ✓ **Work with City and Guilds to provide to highlight End Point Assessment recourses (Assessors and Venues) from the consortium membership to meet market demands.**

Tiered Responsibility Principle



City and Guilds Consortium Operations Audit

Background

- Service Level Agreement signed 31/07/18
- First EPA event took place October 2018
- 24 Months operation
- Consortium EPA processes embedded into City and Guilds wider EPA business processes



City and Guilds Consortium Model and its Future

- **ESFA and IfATE have formally reviewed the Consortia model. Both regulators have now approved and are supportive of City & Guilds expanding the model in other geographical regions.**
- **City & Guilds to embed a new operational model to ensure expected EPA demand from any new Consortia is managed efficiently to allow the best customer experience possible.**



Questions ?



Indicative Timeline for GM EPA Consortium Hub Rollout - Pre Covid-19!

- End Feb Confirm Participation
- End March Return Signed contracts from organisations
- April Forecast EPA need for next 12 months
- April/May Identify standards needed and recruit IEPAs
- May/June/July Train IEPAs
- Sept – Dec Recruit additional members to participate



A City & Guilds Group Business

Indicative Timeline for GM EPA Consortium Hub Rollout - Next Steps

- End July 2020 Confirm Participation
- End Sept 2020 Return Signed contracts from organisations
- End Sept 2020 Forecast EPA need for next 12 months
- Sept/Oct 2020 Identify standards needed and recruit IEPAs
- Nov 2020 Train IEPAs
- Nov 2020-ongoing Recruit additional members to participate