# Welcome

**GMLPN Members' Meeting** 

Wifi

**Network:** BGC-Secure

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# MAXIMISING POTENTIAL THROUGH STUDY PROGRAMMES

- ALIN in its 4th year supporting providers in developing and managing the work placement element of 16-19 Study programmes to improve the quality and delivery.
  - Management of work experience and the better embedding of maths and English
  - Raising the profile of calculation and communication
  - Increasing the focus and importance of Social action

#### **ETF STUDY PROGRAMME PROJECT SUCCESS**

- Exceeded targets by delivering support and CPD to over 70 providers
- Achieved a total dissemination and reach of over 25,000 participants who have benefitted from the project.
- Model of delivery is a bespoke support service with a flexible and personalised approach to meet the needs of the provider.
- One of the major successes of the ALIN delivery of the Foundation's 2016/17 study programme project was the introduction of the concept of calculation and communication.

# IMPACT OF STUDY PROGRAMME PROJECT: RESOURCES

- The development and production of the exploring (Technical) route flyers has exceeded any anticipated impact that was expected. This innovate resource developed around the 15 routes outlined in the Sainsbury report, has been hugely welcomed by providers.
- There are now over 55 flyers that provide a resource that links directly
  to the vocational / technical routes offered mapped to maths and
  English FS and GCSE, creating clear and informative material that
  can be used equally by Learners, Providers, Employers and Parents.

#### **TECHNICAL ROUTE FLYERS**



# SPECIFIC IMPACT OF THE PROJECTS AROUND CALCULATION AND COMMUNICATION

- "Maths and English will be rebranded as communication and calculation. Lessons will be called e.g. Communication in Business, Calculation in Business etc."
   Training 2000
- "Best practice in developing maths skills to improve the understanding of concepts and overcoming barriers to learning maths" Key Training
- "Review the delivery of English and maths in work experience in each vocational area and map work activities to ensure that learners have the best opportunity to develop their relevant skills" Myerscough College

#### **ANIMATIONS**

- The animations are limited to one and a half minutes each for maximum impact. 8 completed so far
- <a href="https://learningvideos.co.uk/wp-content/uploads/2018/05/Being-a-Barista-27.05.mp4">https://learningvideos.co.uk/wp-content/uploads/2018/05/Being-a-Barista-27.05.mp4</a>
- https://youtu.be/WjiJn2hCQik
- https://youtu.be/DKg8LmR-e2M
- Teaching notes, posters and worksheets are provided with suggestions on how these can be used. We have uploaded the videos to YouTube, for promotional and practical access.
- Once approved by ETF these will also be uploaded to the excellence gateway.

#### **IMPACT OF RESOURCES**



- "The creation of poster size visible images of maths (calculation) and English (communication) skills in vocational areas and work experience to engage learners, vocational staff, employers supporting the development employability skills."
  - Hugh Baird College
- "The creation of technical flyers is an opportunity for curriculum staff to work together with maths and English staff to help learners gain valuable knowledge with practical work related examples" Berkshire College of Agriculture
- "Extend links with employers and enhance their knowledge of the breadth of experience for learners" Bury College

# BRAND NEW STUDY PROGRAMME EXHIBITION SITE LAUNCHED DECEMBER 2018!



Welcome to the Excellence Gateway's Study Programmes exhibition site

# BRAND NEW STUDY PROGRAMME EXHIBITION SITE LAUNCHED DECEMBER 2018!

- The Excellence Gateway Exhibition Site, launched by the ETF brings together all the key information and resources to help post-16 providers of study programmes in one place.
- Resources include reports, training materials, presentations, flyers, videos, posters, and case studies from study programmes.
- https://studyprogrammes.excellencegateway.org.uk/

# DEVELOPING STUDY PROGRAMMES THAT PROMOTE SOCIAL ACTION, MATHS AND ENGLISH • A bespoke package developing highly effective study programmes

- A bespoke package developing highly effective study programmes including work placements.
- This programme delivers a flexible and personalised support service with proven positive impact.
- The 'wrap around' support package will include a practical hands-on approach to goal setting, planning and cascade of activities across the organisation to help drive developments forward.
- Resources to promote social action, maths and English skills.

#### WHAT IS SOCIAL ACTION?

Colleges and schools have been "encouraged" to make social action such as volunteering a component of 16-19 study programmes for the first time by the Department for Education.

New guidance on 16-19 study programmes states that social action can be classed as a form of work experience. The document stresses that it can only be included alongside other forms of work experience.

#### WHAT IS YOUTH SOCIAL ACTION?

The dictionary definition is:

'practical action in the service of others to create positive change'.

The guidance states:

"In a work experience context social action can take the form of young people honing their work related skills and behaviours to have a positive community impact".

#### **TYPES OF SOCIAL ACTION**





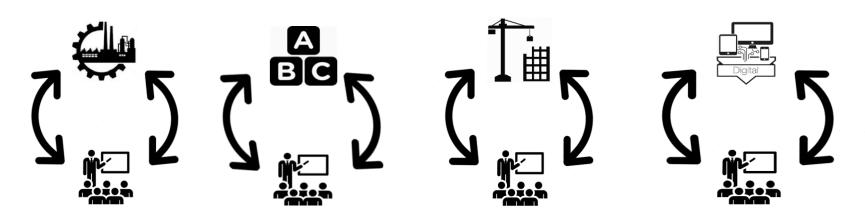
INFO@ ALIN.ORG.UK

ETFOUNDATION.CO.UK

# THANK YOU ANY QUESTIONS?



## Taking Teaching Further



#### **GMLPN Network Meeting**

27 March 2019

#GMIndustryExchange

A Collaborative Skills Exchange between Further Education & Industry across Greater Manchester







#### Introduction

- Delivered in partnership GMLPN & GMCC
- What is Taking Teaching Further?
  - Funded by ETF
  - T-Levels
  - Strand One
  - Strand Two

https://www.gov.uk/government/news/fe-providers-benefit-from-scheme-to-boost-teaching-workforce







### Project aims and objectives

- Industry Boards four sectors
  - Childcare & Education
  - Construction
  - Digital
  - Engineering & Manufacturing
- Exchanges
  - At least 24 exchanges will take place
  - 8 case studies to be produced







#### Research

- FE workforce
  - Dual professional teachers and trainers who combine occupational and pedagogical expertise, who are trusted and given the time to develop partnerships and curricula with employers.
  - Access to industry-standard facilities and resources, reflecting the ways in which technology is transforming work.







### **Activity to Date**

- All four Industry Boards have met (Dec 2018 and Mar 2019).
- Recruited attendees representing 35 FEIs and 26 employers.
- At least 26 exchanges have been identified and planned.







### **Example Exchanges**

- Quad Plus an Employer in Engineering & Manufacturing sector working with Bolton College and Trafford College to identify skills gaps in the curriculum.
- Quad Plus are developing and assessing project that enables learners to gain the extra skills that are required.







### Example Exchanges

- Wilmott Dixon, BAM, Kier and Laing O'Rourke offering half day placements for teaching staff at Trafford College, Wigan and Leigh College and The Manchester College.
- Purpose of the visits are to highlight new techniques across all areas of construction, not just site visits.







## Findings

- FEIs and employers are keen to collaborate and to develop sustainable, meaningful relationships.
- Exchanges are developing as one to many and many to many.
- Skills gaps in the curriculum are being identified and filled. For example, health & safety and behaviours required prior to commencing employment.
- Industry Boards indicated that Awarding Bodies could engage more closely with employers.
- FEIs have challenges to attract and retain talent in subject areas where the sector has its own recruitment challenges e.g. construction & digital









# Apprenticeship Ambassador Programme 2019-20



# Raising awareness of Apprenticeships

- Current or recent apprentices share their positive experience to:
  - Students in schools and colleges
  - Parents
  - Teachers
  - Employers
  - JCP staff and clients
  - Anyone else
- Supports existing #SEEDIFFERENT project and enhances ASK project



### 2013-2017

- Three previous phases
- 346 ambassadors recruited
- Attended 482 events at 130 different GM schools
- Over 19,000 young people engaged
- Model replicated outside GM



# Benefits to schools and colleges

- Free, impartial and inspirational message to students and parents
- Enables students to make informed post-16 and post-18 choices as required by Ofsted
- Supports schools and colleges to meet the aims of Gatsby Benchmarks One and Seven
- Adds value to sessions delivered under the ASK project



## Benefits to apprentices

- Develop presentation skills
- Gain confidence
- Opportunity to share their experiences with young people

"The Apprenticeship Ambassador Programme has given me the opportunity to tell my story to other young people who are potentially struggling with the same choices I did and the idea that I may be able to help others through a crucial and often very difficult period in their young lives is very rewarding."

Holly O'Farrell, Apprentice Ambassador





## Benefits to employers

- Provides apprentices with the tools to develop and deliver presentations
- Apprentices share their positive experiences of their current role
- Ambassadors develop self-confidence and communication skills
- Ambassador Training and events can contribute to 20% off the job training





## Benefits to providers

- Apprentices share their positive experiences of their current Apprenticeship provider
- Ambassador Training and events can contribute to 20% off the job training
- The programme raises awareness of Apprenticeships to potential future apprentices
- In addition to ambassador events, ambassadors have supported their own providers at events



### Recruitment and Training

- Aim to recruit at least 60 ambassadors representing a range of sectors
- Ambassadors will attend a training session before attending any events
- Next training sessions:
  - 26 April Trafford Council
  - 24 May Oldham College



# **Next Steps**

- Places available on the next two training sessions
- Nominations can be sent by e-mail to Matt Leigh – matthew.l@gmlpn.co.uk
- We need the following:
  - Name of Apprentice
  - E-mail address of Apprentice









#### www.tfgm.com/apprentices

#### Free Personal Travel Plan

TfGM can also assist in planning the journey to your apprenticeship; either by public transport, cycling or walking, with a free electronic Personalised Travel Plan.

#### **FREE** travel for apprentices

Three ways to help you get to work.







# SEDA Project & Employer Engagement Workshops

Adrian Healey Project Lead



# Context

 Open to anyone engaging with GM based SME employers regarding apprenticeships.

 Choice of ten 1 day workshops running until November in central Manchester.



# Subject Matter

#### The programme will help you:

**Develop self-awareness** - promoting apprenticeships is more effective when you understand purpose/personal values and personality traits.

Increase insight - help ensure the business case for an apprentice is apparent to the organisation. Learning how to challenge preconceived notions.

Make it simple - exploring how you can simplify the message for employers and manage assumptions surrounding complexity.

Be Responsive - we will identify the expectation of employers and explore strategies to improve responsiveness through sharing good practice.

Play the long game - we will explore how to develop resilience to play the long game which will deliver results.



# Dates

Spaces left
SORRY THIS EVENT IS  SOLD OUT
2
SOLD OL'T
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5
12
14
15
15
14



COMBINED **AUTHORITY** 

# Attendees so far

































































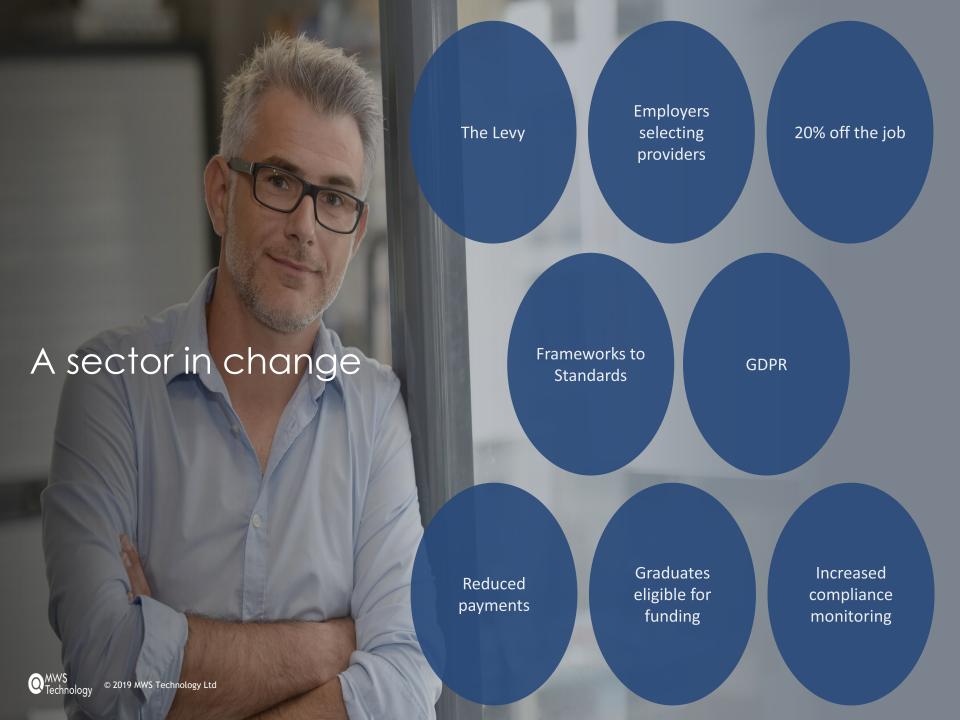




# Richard Alberg Aptem

Everything else is changing. What about your technology?









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### Our sector's technology challenge

Employer Engagement CRM

Salesforce / Dynamics / spreadsheets / etc.

#### Recruitment

Get my first job / Lumesse / WCN / GTI / spreadsheets / etc. Onboarding Regulatory Documentation

Docusign / iPEGS / Adobe / etc.

#### MIS and Funding

PICS / Maytas / Unit-e / etc.

#### ePortfolio

OneFile / Smart
Assessor / Apprentix
/ ebs:ontrack /
Learning Assistant /
etc.

Learning Management System

Moodle / Kineo / Blackboard / Canvas / Pearl / etc. Virtual Classrooms

Webex / Gotowebinar / Zoom / etc. Apprentice Management

YETI / PICS / Maytas / etc.



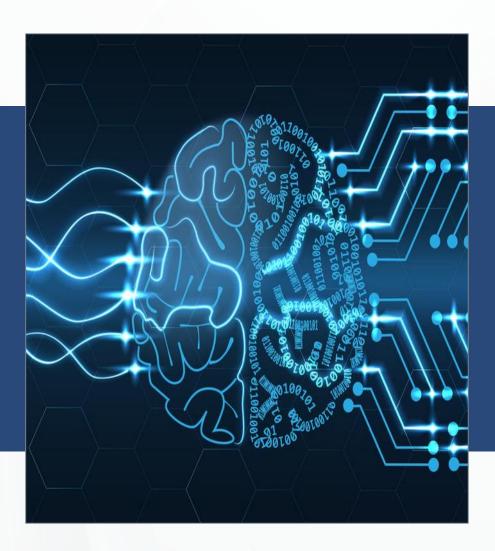
Three Phases enabled by Aptem Eighteen months: Machine Learning and Automation • Aptem uses your data and suggests areas for Phase improvement • Learner goals better achieved Routine administration and queries Six months: Data Driven Decision Making Phase 2 • Real time insight across your entire business • Predictive analytics on learner progress and performance Confidence in your compliance Immediate: Operational Efficiency • Increased margins Phase • Blended learning (offline and online) • Faster, simpler, learner-friendly



© 2019 MWS Technology Ltd

onboarding

### Coming Now



#### **Big Data and Cognitive Services**

- Systems with end-to-end data are uniquely placed to take advantage of the Artificial Intelligence revolution
- Bots can reduce tutor and admin time
- Sentiment analysis can identify impending learner issues

© 2019 MWS Technology Ltd

### AI / Machine Learning

MWS is currently using AI to research how to:

- Use sentiment analysis to identify impending learner issues;
- Reduce tutor and admin time with bots;
- Deliver genuinely personalised learning at large scale;
- Identify learners likely to drop out of a training programme and intervene in time;
- Effectively demonstrate learning delivery to Ofsted;
- See which tutors require management intervention.
- (Aptem: Smart machines can transform apprenticeships)





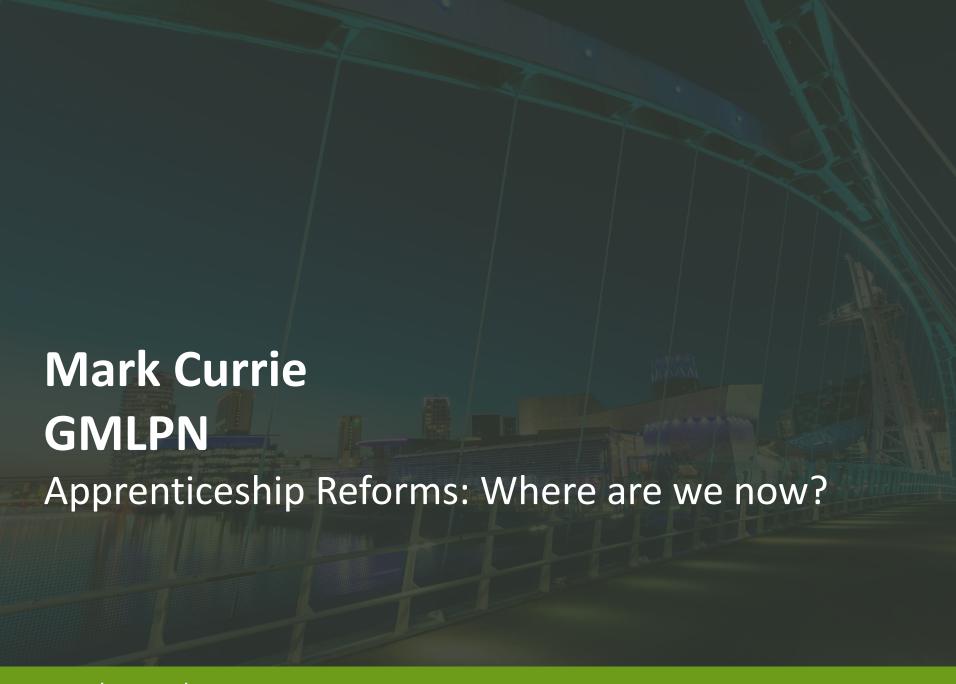
Intelligent apprenticeship technology

richarda@mwstechnology.com

http://www.aptem.co.uk

020 7870 1000





# **Education and Skills Advisory Panel - ESAP**



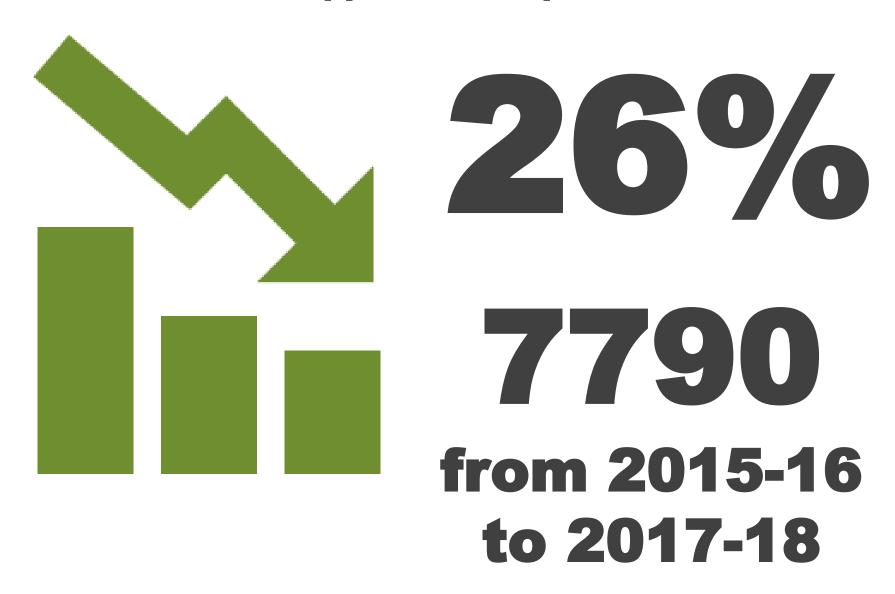
# The Impact of Apprenticeship Reforms in Greater Manchester A REPORT BY THE GREATER MANCHESTER LEARNING PROVIDER NETWORK 1. In Manage Introduction

- In May 2017 following a lengthy and extensive development process the Government In Iviay 2017 tollowing a lengthy and extensive development process the dovernment introduced a comprehensive overhaul of Apprenticeship training in England. These changes introduced a comprehensive overnaul or Apprenticeship training in England. These changes include: the introduction of Apprenticeship Standards; the inception of End Point Assessment Include: the introduction of Apprenticeship Standards, the inception of the Foliat Assessment (EpA); the Apprenticeship Levy for large employers and mandatory employer contributions for a contribution of the contributions of the contributio SMEs; new eligibility criteria and minimum requirements for off the job training. There has Sixts; new eligibility criteria and minimum requirements for off the Job training. There has also been a wholesale revision of funding rates and the mechanisms for paying providers. The asso been a wholesale revision or runging rates and the mechanisms for paying providers. The scale of this change has proved challenging for employers, apprentices and training providers.
- scale or unis change has proved changing for employers, apprendices and daming provide and has inevitably resulted in a significant degree of disruption to Apprenticeship training. We have produced the attached paper in order to bring to the attention of wider stakeholders we nave produced the attached paper in order to bring to the attention of wider stakeholders and Skills Advisory Panel (ESAP) and the GM Combined Authority, the issues underlying the very significant reduction in Apprenticeship starts. We are seeking the support of the ESAP to lobby Government for the recommended modifications to the reforms which we consider will help to reverse the

### Executive Summary

- The most obvious impact has been a twenty six percent reduction in Apprenticeship starts in Greater Manchester from 30,380 in 2015/16, the last full year before the introduction of the Greater Manchester from 30,380 in 2015/16, the last full year perore the introduction of the Porthwest was 28% and
- The reduction is most pronounced for Apprenticeships at intermediate level (Level 2) with a 46% decline since 2015/16. For the 25+ age group starts this is 56%. The reduction in Advanced Level Apprenticeships was 9% with only a very modest decline in the 16-18 age Advanced Level Apprenticeships was 576 with only a very modest decline in the 10-10 age bracket. Higher Level Apprenticeships have grown substantially as significant new provision,
- The loss of Apprenticeship opportunities at intermediate level is significant and this has major Ine loss of Apprenticeship opportunities at intermediate level is significant and this has male implications for social mobility. This is especially so in areas like Greater Manchester which implications for social modility. This is especially so in areas like Greater Manchester William have a significant proportion of the workforce without a Level 2 qualification. The reduction in nave a significant proportion of the workforce without a Level 2 qualification. The reduction intermediate level Apprenticeships in three Sector Subject Areas (SSAs) account for almost SO% of the net overall reduction in Apprenticeship starts. These are in Business Administration Sum of the net overall reduction in Apprenticeship starts. These are in business administration & Law, Health Public Services & Care and Retail & Commercial Enterprise. These SSAs include Many occupations in health & social care, in the retail sector and in general business many occupations in nearin & social care, in the retail sector and in general dusiness administration which are the entry points into sustainable employment for many individuals.
- The introduction of the Apprenticeship Levy has in some cases caused disruption to existing training programmes. However, from our extensive research and knowledge of the sector we training programmes, nowever, from our extensive research and knowledge of the sector with the starts. In 2017 and 2018 the GMLPN undertook a series of surveys amongst Apprenticeship

### **Reduction in GM Apprenticeship Starts**



Reduction in L2
Apprenticeship starts by

46%

25+ L2 Apprenticeship starts down by almost

56%



# Social Mobility - can't get onto the ladder

Level 2
Apprenticeships
are a gateway to
social
improvement



### Follow Up



Paul Kett
Director General at
Department for Education

The Department had projected that levy-paying employers would use 13% of the available funds in 2017-18.

13% profile spend vs.
9% actual spend

The average cost of training an apprentice on a standard is around double what was expected.



The introduction of standards has increased the number of high-level Apprenticeship starts

12.8% of Apprenticeship starts at level 4 or above

# Financial constraints could inhibit growth in the number of Apprenticeships



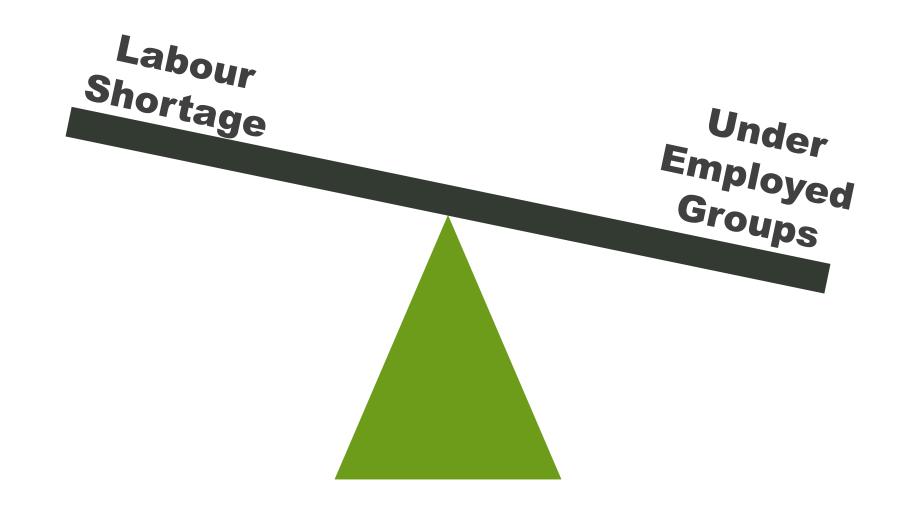
Challenge the algorithms

The Department aims to maintain the proportion of apprentices from the most disadvantages backgrounds at 25%

However, in 2017/18, only 22.6% of new apprentices were from these areas.

### **Examples**

- Gender targets
  - Woman in construction
  - Men in childcare
  - Women in logistics
- BAME
  - 11.9% target against 20.7%



# **Labour Shortage**

## Under Employed Groups

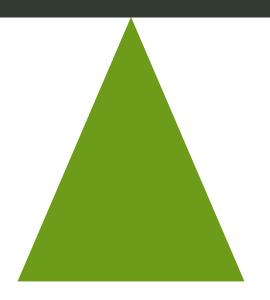


#### **EPA & EPAO**





# Teaching and Learning



# **Achievement** rates

16/17 32%

17/18 ?

of apprentices failed to complete their Apprenticeship successfully

## **New Guidance for 20% Off the Job**



## Apprenticeship offthe-job training

Policy background and examples

Version 2 March 2019

# Recommendations from the apprenticeship programme – National Audit Office Report

- The Department should strengthen the programme's performance measures relating to participation among under-represented groups.
- The Department and the ESFA should assess whether they would secure better value for money.
- The Institute should improve assessment arrangements.

## **Adult Education Budget**

### **Adult Education Budget - GM**

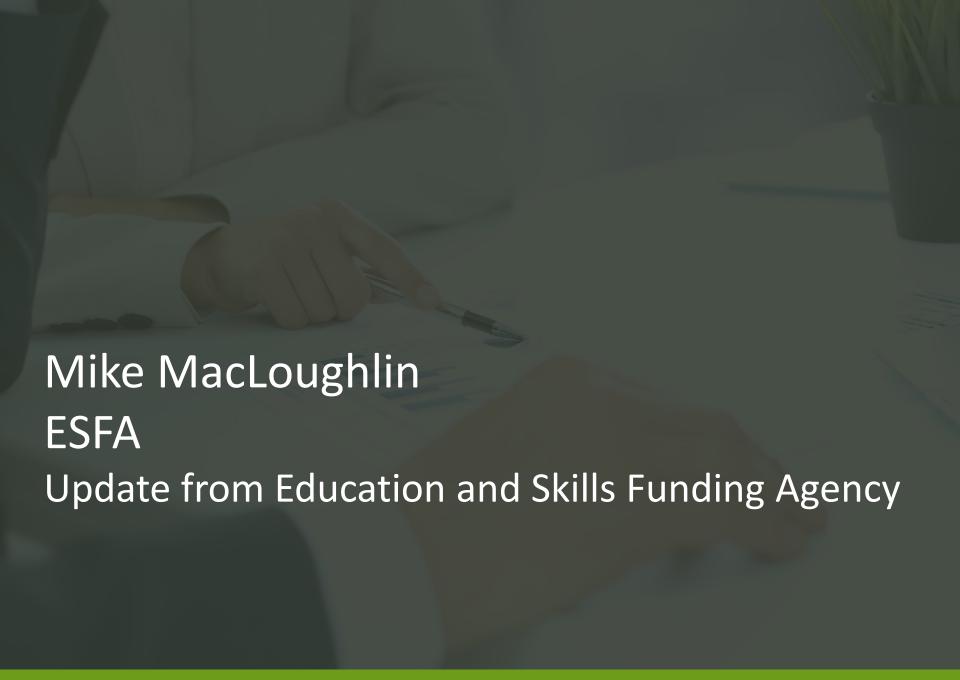
- Annual budget finalized at £92.6m slightly higher than expected
- 71% of the total budget allocated via grant funding
- 12 colleges £49m & 7 local authorities £16.8m
- £1.5m for administration
- Commissioning outcomes expected by end of April
- Flexibilities
  - First Level 2 for all GM residents regardless of age
  - Fund Level 3 units
  - Licence to practice pilot in construction
  - Level 2 British Sign Language



## **Discussion points**

Which aspects of the reforms are having the most significant impact on starts, progression and achievement.

- Eligibility acquisition of new skills
- 20% off the job
- Employer contributions for SMEs
- Availability and user experience of Standards and EPA
- Employer Procurement processes
- SME employer contributions impact of the reduction from 10% to 5%
- ESFA Allocations for non levy delivery



## Greater Manchester Learning Provider Network

### March 2019

Mike MacLoughlin, Roisin Morris
ESFA Further Education Directorate territorial team:
Cheshire, Warrington and
Greater Manchester (Central and North)



### Agenda

- Business critical issues
  - o 2019/20 funding allocations
  - o RoATP
  - Qualification achievement rates/minimum standards
  - Learner and employer satisfaction surveys
- Policy updates
  - $\circ$  2019/20 funding rules
  - o Apprenticeship co-investment
  - Apprenticeship levy transfers
  - Review of post-16 qualifications
  - o OFSTED inspection regime
- Questions



#### Non-levy apprenticeship funding April 2019 to March 2020

- Allocation statements issued through MYESF in February 2019
- Covers carry-in (existing) apprentices and new starts
- Must give priority to carry-in apprentices
- Based on R04 data
- Deadline for exceptional business cases <u>due to data</u> is 31 March 2019
- Will be reviewed at R09 changes subject to affordability
- No growth during the year unless significant budget becomes available

#### Non-levy apprenticeship funding 2019 to 2020 continued

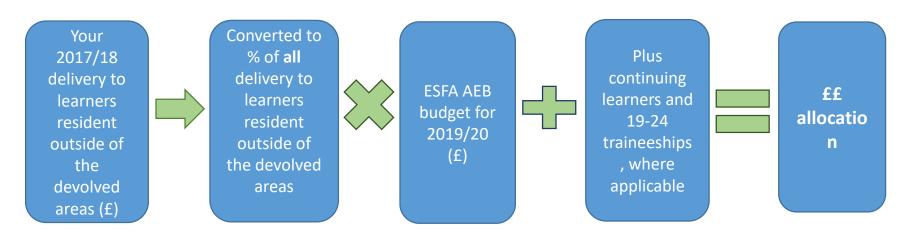
#### Allocation methodology



## Adult education budget, traineeships and loans funding 2019 to 2020

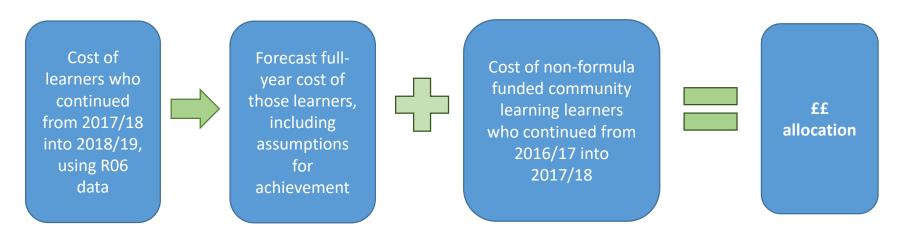
- Allocations issued 7 March 2019 through MYESF:
  - adult education budget for new learners in non-devolved areas and for continuing learners everywhere
  - 19-24 traineeships
  - o advanced learner loans
  - 16-18 traineeships
- New webpage on GOV.UK has links to technical guidance and 'calculators' <a href="https://www.gov.uk/guidance/19-funding-allocations">https://www.gov.uk/guidance/19-funding-allocations</a>
- Deadline for exceptional business cases <u>due to data</u> is 5 April 2019

Non devolved AEB allocation methodology



- 19-24 traineeships a separate ring-fenced budget line within AEB
- Devolved AEB + continuing learners AEB = single budget line. Must give priority to carry-in learners

AEB continuing learners allocation methodology – *illustrative value* 



- Shown separately to non devolved AEB but a single budget
- Actual value to be calculated using R12 data (in August 2019)

19-24 traineeships methodology



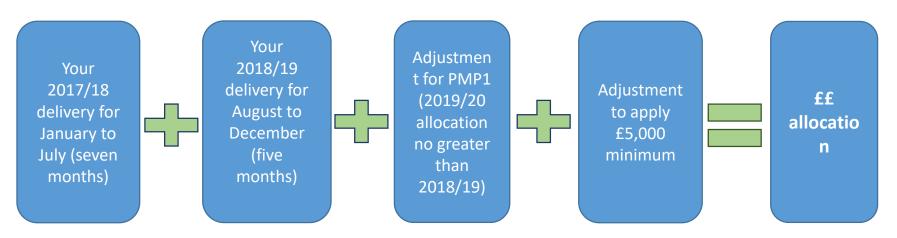
- Remains a national ESFA-funded programme
- Includes learner support (calculated separately)
- Business case if no traineeship allocation but want to start delivery

Advanced learner loan facility methodology – one of four options



- Facility capped at 2018/19 value (as at Feb19) if under notice for minimum standards, OFSTED or financial control
- Loan bursary calculated and allocated separately

16-18 traineeships methodology (for providers who do not have 16-19 funding)



- Allocation capped at 2018/19 (as at Feb19) if under notice for minimum standards, OFSTED or financial control
- Business case if existing 16-18 traineeship contract but no delivery in 2017/18 or 2018/19
- Bursary calculated separately

#### Register of Apprenticeship Training Providers

- Opened to new (not registered) providers in December 2018; can apply at any time
- Existing (registered) providers invited to apply in tranches; please await your invitation
- All subcontractors must be on the register
- Can apply twice in 12-month period
- Usually a 12-week assessment period (but could be longer)

https://www.gov.uk/guidance/register-of-apprenticeship-training-providers

#### Qualification achievement rates / minimum standards

- Final 2017/18 data to be published in the Hub and on GOV.UK on 28 March (tomorrow)
- Will include both national and provider type QARs for benchmarking
- Minimum standards letters to applicable providers issued in April
- QAR business rules for 2018 to 2019 published

https://www.gov.uk/government/collections/qualification-achievement-rates-and-minimum-standards

#### **Employer and learner satisfaction surveys**

#### **Learner satisfaction survey**

- Indicative reports issued through provider extranet at end of February
- Any paper responses due by 5 April 2019. (Will be collected by courier on 9 April 2019)
- Online responses by 3 May 2019

https://www.gov.uk/government/publications/fe-choices-learner-satisfaction-survey-guidance

#### **Employer satisfaction survey**

- Invitations to participate sent to providers in February 2019
- Launched 25 March 2019; deadline 3 May for provider-led responses

#### Draft funding rules published

- Adult education budget (AEB); performance management rules
   https://www.gov.uk/government/publications/adult-education-budget-aeb-funding-rules-2019-to-2020
- Feedback to AEBRules.feedback@education.gov.uk
- Advanced learner loans (ALL); performance management rules <a href="https://www.gov.uk/government/publications/advanced-learner-loans-funding-rules-2019-to-2020">https://www.gov.uk/government/publications/advanced-learner-loans-funding-rules-2019-to-2020</a>
- Feedback to advancedlearner.loans@education.gov.uk
- Apprenticeships funding rules —Version 2 now published <a href="https://www.gov.uk/government/publications/apprenticeship-funding-rules-2018-to-2019">https://www.gov.uk/government/publications/apprenticeship-funding-rules-2018-to-2019</a>

#### **Apprenticeship co-investment**

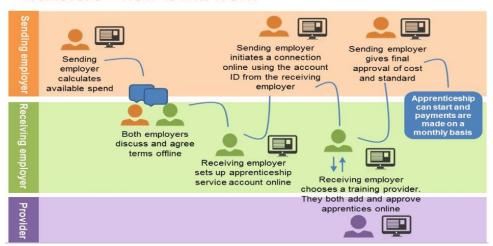
- Reduction in apprenticeship co-investment confirmed from 1<sup>st</sup> April 2019.
- 10% down to 5% for small business when taking on new apprentices
- Applies to any new apprenticeship starts from 1st April 2019
- Government funding will cover 95% of the <u>maximum funding band rate</u> employers pay the remaining 5% co-investment direct to training provider.
- If the price exceeds the funding band, employer is responsible for full cost above the funding band maximum

#### **Apprenticeship levy transfers**

From April 2019 employers can transfer up to 25% of their annual apprenticeship service funds – an increase from the current 10%

https://www.gov.uk/guidance/transferring-apprenticeship-service-funds

#### Transfers - how it will work



Any employer can receive a transfer whether they pay the levy or not.

Levy-payers can decide if they want to support their own supply chain, sector, region or even a chosen charity. The choice is theirs.

#### Review of post-16 qualifications at level 3 and below

- First stage of consultation launched 19 March, closes 10 June 2019. Second stage to follow later in 2019.
- Currently around 12,000 quals at L3 and below with varying quality and relevance (Wolf and Sainsbury)
- Review is just post-16 qualifications, exc. GCSEs, A Levels (and T Levels)
- So, AGQs / BTECs / CTECs / International Baccalaureate etc.
- Seeking views on the principles of quality, purpose, necessity and progression of all future post-16 qualifications
- Qualifications that overlap with T Levels or A Levels should not be approved for public funding for 16 to 19 year olds.

#### **OFSTED** approach to new AEB providers

Inspection handbook updated to confirm OFSTED will carry out monitoring visits to new AEB providers (as well as new apprenticeship providers)

https://www.gov.uk/government/publications/further-education-and-skills-inspection-handbook

## **Questions?**

