

#ThisisCoventry









"PET-Xi is one of the most dynamic businesses in the country, the innovative and energetic approach of the trainers is really inspiring, PET-Xi is certainly helping to reduce the skills gap."

**Andy Street, West Midlands Mayor** 







"PET-Xi has moral purpose at the heart of the work that it does...a breathtakingly sharp focus on driving up standards for young people but also for addressing some of the deep rooted social challenges that exist."

Will Smith - Executive Headteacher, Greenshaw Learning Trust





"Just wanted to say how impressed I was with the four colleagues from PET-Xi who are in our school this week. Their professionalism and enthusiasm was a real credit to your company. Please pass my comments onto any team leaders and managers within your company."

Dale Dudderidge, Deputy Head, Maestegs Comp



### Coventry Telegraph Business Awards 2017

#### By ENDA MULLEN Business Reporter

and a region to the region of the region of

COVENTRY-BASED firm PET XI Training has been deckned company of the year at the 2017 Coventry Telegraph Business Awards

The company, based in Westwood Basiness Park, has been in existence for 22 years and was set up by Fleur Seston and her husband Chris.

PET XI Training helps students from across England and Wales pass their CCSEs through highly intensive courses and also helps young people who are not in education, employment or training. PET XI Training was also a finalist in

the Contribution to the Community cutegory. This year's Company of the Year Award.

at the CTBA was sponsored by Coventrybased car maker laguar Land Rover. The finalists were Contechs Ltd and

Edgetech.

Governy Telegraph editor Keith Perry sold: "Once again the Governey Telegraph Business Awards oeffect the depth and scale of the brilliant businesses across our area. The standard of entries was immensely high this year, making the judges' job more difficult than ever.

'I would like to congratulate all the award-winners and finalists on their success but also pay tribute to all who entered what is the go-to business awards event in our region.' **BEST IN THE** 



**NEXT THURSDAY: BUSINESS AWARDS 2017 PULLOUT** 

### Coventry Telegraph Business Awards 2017

# N THE BUSINESS!

#### THE AWARD WINNERS

Small Business of the Year: Sponsor: Unifabs Winner: Perform Better Finalists: Escape Live and Health Matters Ltd

New Business of the Year: Sponsor: Askews Legal Winner: Escape Live Finalists: Parallel Creative and Sanela's Salon Business Entrepreneur

of the Year: Sponsor: Allied Irish Bank Winner: Peter Janvis - Contechs Ltd

Finalists: Dr Sonya Wallbank -Capelles Ltd and Amy Crabtree -Cakes with Faces

Leadership Team of the Year Sponsor: Thomas International Winner: Tommies Childcare Finalists: Apex Recruitment and Utilityteam Trading Limited Services Awart: Sponsor: Mazars Winner: Warwick Conferences Finalists: Capellas Limited and Study Inn Group

Sales and Marketing Award: Spansor: Genesis Employment Winner: Warwics Conferences Finalists: Tommie's Childcare and Agex Recruitment Excellence in

Manufacturing Award Sporsor: Janine Edwards Winner: Twisted Barrel Ale Ltd Finalists: Direct Roofs Ltd and TG Bros Limited Group Excellence in Science and Technology Award

Sporsor: Liberty Winner: Medherant Finalists: Flick Learning and Nermetix

Retail Business of the Year: Sporsor: Influencer Champions Winner: Gelko Finalists: Loveitts and Solavia Glassware Creative Communications and Digital Business of the Year: Sporsor: Inspirational Magazine Winner: Totem Learning Finalists: Create Onsight and Paral let Creative Ltd

Expert Award:
Sponsor: Birmingham Airport
Winner: Totem Learning
Finalists: Fanuc and intelligentgotf
Contribution to the
Community Award:

Sponsor: Champions After Dinner Speakers Winner: Heart of England Co-operative Society Finalists: PET – XI Training, Contechs Ltd and Warwickshire Employment Support Team Not-for-Prefit

Organisation Award: Sponsor: Coventry College Winner: Practical Action Publishing Finalists: WC5 Care Group and Penderels Trust



### THE PET-XI ETHOS

**Unconditional Support** 

Unbridled motivation

Mixture of methods and pathways for all types of learners

Accurate diagnostic tests for every person

No learner left behind

Individual learning plan for every learner



### THE CHALLENGE OF FUNCTIONAL SKILLS

Specialist trained staff in Functional Skills

**Previous Diagnostics** 

One size fits all solutions

Independent learning through on-line resources



# DIFFERENT METHODS, DIFFERENT PATHWAYS

**Different Models** 

Face to Face – very successful High5 Model

PET-Xi Live + Live Delivery

PET-Xi Live Recorded

All learners will have access to online resources

Every learner is different – Individual learning plans



# DIFFERENT METHODS, DIFFERENT PATHWAYS

3 Different Pathways – all with an ILP

All - Initial Diagnostic and Skills Scan

- 1. Preparation and Exam
- 2. Intensive Delivery and Exam
- 3. Extended Support and Exam



## **PATHWAY 1 – PREPARATION AND EXAM**

For learners testing within 95% of level 1 or level 2

Introduction via PET-Xi Live – 60 minute 1-2-1 session

ILP is developed

Supplementary learning via PET-Xi live to prepare for an exam day

Mandatory and optional units completed in learners own time

Preparation and exam day set

Face to Face exam day – 3 hours of exam technique followed by exams

Exams sent to be marked

Resit if required



### PATHWAY 2 - INTENSIVE DELIVERY AND EXAM

For learners testing above 51% but lower than 94% of level 1 or level 2

Introduction via PET-Xi Live – 60 minute 1-2-1 session

ILP is developed

8 week programme – PET-Xi Live in groups and 1-2-1 sessions

Intensive block of group classroom teaching – 3 days typically

Weekly catch up to assess progress and address concerns

Exam preparation day

Exams sent to be marked

Resits if required



### PATHWAY 3 – EXTENSIVE SUPPORT AND EXAM

For learners testing at Entry Level 3 up to 50% off level 1 or level 2

Introduction via PET-Xi Live – 60 minute 1-2-1 session

ILP is developed

Maximum 24 week – PET-Xi Live in groups and 1-2-1 sessions

Intensive block of classroom teaching – 3 days typically

Weekly catch up to assess progress and address concerns

Exam preparation day

Exams sent to be marked

Resits if required





182 Prob

IRING UP

#### Probability

There are 60 people in a shop and 20 of them are male.

What is the probability of selecting a female from the



#### Ratio

The cost of a ticket to a football match is in the ratio 1:3 for a child and adult ticket.

An adult ticket costs £27

What is the cost of a child ticket?



#### Proportion

Out of 9 people running a race, 4 of them achieved a time of less than 30 minutes. What proportion achieved a time of 30 minutes or longer? Give your answer as a percentage rounded to 1 d.p.



Rich wants to make a model replica of himself to put on his shelf. Rich is 1.70m tall.

He uses scale of 1cm: 20cm.

How tall will his model replica be?





### DAY 3 RECAP SHEET

#### Unit conversion

Carrie is carrying a bag of watermelons down the road.

Each watermelon weighs 6.6 pounds and there are 12 watermelons in her bag.

1 kilogram is equivalent to 2.2 pounds.

How many kilograms of watermelons does Carrie have?



Dave is mowing the garden of a country manor.

After 60 metres of mowing he has to empty the grass cuttings. In total, he mows 1.2 km

How many times does he need to empty the grass cuttings?



### Simplifying a ratio

Gary sells crisps.

He has been recording which flavours sell the most. The results are

Ready	Salt and	01		
Salted	Vinegar	Cheese and Onion	Prawn Cocktail	Smoky
17	26	16	COCKEAII	Bacon
			12	16

What is the ratio of prawn cocktail sales to salt and vinegar sales? Give your answer in its simplest form.

















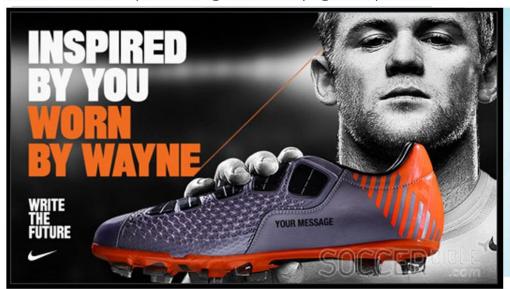
abcdefghijklmnopgrstuvwxyz ABCDEFGHIJKLMNOPGRSTUVWXYZ

# PERSUADER - use an authority figure

Using an authority figure to back up your writing can be very persuasive.

Sometimes the 'authority figure' could be an expert in their field. But they could also simply be a popular celebrity.

Take a look at these examples of using an authority figure to persuade.



The information on this slide is reproduced for you on page 52 of your work book.

of

### **TESTIMONIALS**

After being presented with the opportunity to do NCFE Functional Skills Qualification in Mathematics Level 2 I did have my reservations. Maths is and always has been a subject that has filled me with dread. However after spending 3 days in the classroom with the trainers and subject expert from PET-Xi I flew through my course and to my surprise I passed!

The trainers made the course relevant and taught it all in a manor that each and every one of us understood. They were all so approachable, with the few questions I did have they did not at all make me feel daft for asking them.

The key thing for me after doing this course is that I now feel confident in helping my 12 year old daughter with her Maths homework!!

From a jobs aspect, working in Sales and having to no figures inside out, this course has been invaluable!

Thank You PET-Xi!



### **TESTIMONIALS**

I've always struggled, from a young age, with Maths. For me, it was more about making methods stick in my mind of how to work things out.

After being on the functional skills course with PET-Xi, my confidence and competence with maths has improved so much!

The friendly and charismatic PET-Xi staff offered me so much support and guidance and did it all in a fun and energetic way! The methods that they shared made it easy for me to remember and use in my day-to-day life"



### **TESTIMONIALS**

I attended a Functional Skills at Pet-Xi head office and it was really amazing.

I found the course content really easy to follow and understand. The staff were very helpful and always helped and explained things more than once if needed.

We had raffle prizes at the end of the day which encouraged the group to get involved. The Expert of the subject knew what they where teaching and could explain it in different ways for everyone to understand.

This has helped me within my job as I am able to teach others how I was taught and in a fun way.



## THANK YOU FOR LISTENING!

Come and talk to a member of the PET-Xi team

Who will be more than happy to answer your questions and book your appointment.



### **Awards**







WINNER

THE NATIONAL FAMILY BUSINESS AWARDS 2017

WINNER













FINALIST 2017

Forward Ladies

FINALIST 2017