



Greater Manchester
Learning Provider Network



2017-18 Annual Report

CONTENTS

Foreword	1
Growing Apprenticeships	2-3
Building Capacity	4-5
Working on Behalf of Our Members	6-7
Working in Partnership	8-9
Consultants	10-11
Commercial Partners	12
The Network	13

FOREWORD

From the Chair of GMLPN

It's been a tough year!

As predicted the past year has proved to be one of the most challenging for both employers and training providers alike. Eighteen months into the Apprenticeship reforms there can be no doubt that the combination of contracting issues with large employer purchasing protocols, poor guidance regarding 20% off the job training, restrictions on sub-contracting and a lack of availability of End Point Assessment arrangements have led to a 33% drop in Apprenticeship starts. The loss of opportunities for young people and adults at Level 2 is already impacting upon social mobility.

Other changes include a greater focus by Ofsted on governance, detailed initial assessment and the eligibility of Apprenticeship training. Tracking learner progress within standards is a challenge for existing providers let alone new ones. As a result many providers are reviewing their main IT platforms and tracking systems to ensure that they are still fit for purpose.

GMLPN members are also faced with reduced DWP funding and restrictions on the use of AEB. Delayed procurement of ESF has also resulted in a loss of capacity. Collectively all of this makes for a difficult operating environment. Some providers have adapted well and capitalised on the opportunities.

Our work with provider networks across the North of England has culminated in the creation of the Northern Skills Network and we will actively support this larger network over the coming year.

We continue to work closely with both the executive team and the political leadership for the GMCA to maximise the impact of skills provision on the Greater Manchester economy. GMLPN is represented on the recently formed Employment & Skills Advisory Panel.

We have ensured that the network has been actively involved in the developments associated with the devolution of the AEB budget. Our successful delivery of the #SEEDIFFERENT campaign, Apprenticeship Ambassadors and the ASK project continue to raise the profile of Apprenticeships across the city region.

Our primary purpose is to support the network to adapt and to improve the overall quality of provision. We continue to develop our Provider Support Programme delivering a range of workshops. The quality of this work has enabled us to develop a strategic relationship with the Education & Training Foundation and the Professional Exchange network is now well established.



With our partners in GM Futures: the Chamber of Commerce, GMCVO, the Greater Manchester Colleges Group, The Growth Company, The LTE Group, and Athena Housing we are operating strategically to improve the skills & employment system in Greater Manchester.

Our commercial agreements bring real benefits to members and we are delighted to have refreshed our agreement with Pearson and not least the opportunity for both GMLPN and members to become delivery partners for End Point Assessment.

The strength of the network rests upon the active engagement of our members who collectively deliver 98% of the skills provision in Greater Manchester. Thank you to our existing members for their continued support in turning our shared vision into reality. Special thanks go to the Advisory Board members; my co non –executive directors, Nikki Bardsley, Jonathan Bourne, and Debra Woodruff and our Executive Directors Anne and Andy together with the GMLPN team.

What Next

We will continue to lobby hard on behalf of the network to secure necessary changes to the skills system which will bring real benefits to both learners and employers.

The advent of the Levy brings real opportunities for growth. In order to take advantage of this, providers need to work alongside employers to deliver training programmes which enhance skills and achieve real business benefits. By so doing employers in increasing numbers will appreciate the value of investment in skills. For skills providers that means growth.

Mark Currie

Chair of GMLPN

GROWING APPRENTICESHIPS

In Greater Manchester

GREATER MANCHESTER APPRENTICESHIP STRATEGY

The GMLPN supports the Greater Manchester Apprenticeship Strategy and the Greater Manchester Careers and Participation Strategy through the delivery of the following projects:

- The GM Apprenticeship Hub - #SEEDIFFERENT campaign
- The Apprenticeship Support and Knowledge (ASK) for schools Project
- Manchester City Council (MCC) Options Evenings

These projects contribute to the strategies by providing free impartial support to schools and empowering students to consider Apprenticeships as a post-16 or post-18 option.

THE GM APPRENTICESHIP HUB

#SEEDIFFERENT CAMPAIGN

Since 2015 the #SEEDIFFERENT campaign has been positively changing hearts, minds and perceptions of Apprenticeships across Greater Manchester. Phase two of the project focused on engaging stakeholders through The Apprenticeship Hub website and social media channels. To date, the campaign has generated:

- **122,467** Website hits
- **23,383,217** Social Media Impressions
- **122,928** Social Media Engagements
- **92** Case Studies Produced

And reached:

- **202, 424** Young People
- **111** Skills Providers and **23,508** Employers
- And has directly raised the awareness of Apprenticeships to over **120** schools across GM.

We have also attended and engaged with young people and parents at large scale, multi-school careers events including The National Apprenticeship Show, Skills NW and UK University and Apprenticeship Search Fair.

The project has also carried out work with Local Authorities in GM, in particular, MCC. MCC developed and ran their own #SEEDIFFERENT Apprenticeship

campaign during 2017.

APPRENTICESHIP SUPPORT AND KNOWLEDGE FOR SCHOOLS (ASK) PROJECT

The Apprenticeship Support and Knowledge (ASK) project is an ESFA funded programme aimed at raising awareness of Apprenticeships to students in Years 10-13, as well as supporting students to register and apply using the Find an Apprenticeship website. During the 2017-18 academic year we:



Delivered at **120** schools and colleges across Greater Manchester



Engaged **11,368** students, **1,744** parents and **680** teachers



Registered **1,734** students on Find an Apprenticeship

“The ASK project is an excellent resource to support your students in finding out about the opportunities and options available with Apprenticeships after finishing school”

Moorside High School



MANCHESTER CITY COUNCIL OPTIONS EVENINGS

Manchester City Council (MCC) contracted GMLPN to provide impartial Apprenticeship information to parents of students in Years 8 and 9 at their GCSE Options Evenings. During the 2017-18 academic year we attended **8** Manchester schools and engaged with approximately **150** parents. We were supported by colleagues from MCC who gained feedback from 70 parents. The feedback indicated that as a result of the engagement:

- **94%** of parents had increased their understand of Apprenticeships
- **64%** of parents were more likely to encourage their child to apply for an Apprenticeship

The project is continuing throughout the 2018-19 academic year.



**MANCHESTER
CITY COUNCIL**

WORLD SKILLS UK TOOLKIT

WorldSkills UK contracted GMLPN to develop and produce a toolkit to encourage more Apprenticeship providers and employers to use skills competitions to improve the overall quality of their provision. The toolkit included:

- A step by step guide to establishing and embedding competition activity
- Funding guidelines
- Contracting with employers
- Mapping apprenticeship standards to WorldSkills UK Competitions
- Summary of how competitions link to Ofsted requirements



SME GAP PROJECT

The Greater Manchester Chamber of Commerce and Manchester Metropolitan University were partners in a European Union funded Erasmus project alongside organisations in Vienna Austria and Cordoba in southern Spain. The project aims to carry out a number of measures to increase the numbers of SMEs engaging with apprenticeship programmes across Europe.

Over the past few months GMLPN has been actively involved delivering a series of eight briefing session to SMEs and micro businesses on the Apprenticeship training system and the business benefits of employing Apprentices at the Chamber of Commerce's regular business briefings which take place across Greater Manchester collectively attended by several hundred businesses.



Co-funded by the
Erasmus+ Programme
of the European Union



BUILDING CAPACITY

And Supporting Members

GREATER MANCHESTER & CHESHIRE VOCATIONAL EDUCATION AND TRAINING (VET) PROFESSIONAL EXCHANGE

The GM & Cheshire VET Professional Exchange Project, commissioned by the Education and Training Foundation, is now in its second year.

The main objective of the Professional Exchange project is to support teachers, trainers, assessors, managers and leaders to successfully adapt to the Apprenticeship and Technical Education reforms.

The project provides an opportunity for practitioners and experts to work together and learn from each other in the following areas:

- Assessment to Training
- Delivering Digital Standards
- Effective Employer Involvement
- English and Maths
- Equality and Diversity
- Improving Quality
- New and Growing Training Providers
- Recruiting Learners and Progression
- Work Placements



To date, the project has reached:

79

Organisations including Independent Training Providers, FE Colleges and High Schools

281

Direct Participants - those who have attended a Professional Exchange Group and have directly benefited

“ As a result of participation in the Professional Exchange Project we have overhauled our observation processes and changed our course documentation to be more fit for purpose. I have really enjoyed meeting others, networking and sharing good practice, ideas and suggestions.

We have reduced our observation window to a 2 day notice and introduced unannounced themed walk-throughs to provide a better understanding of what is going on in the classroom and to ensure the learners are having a quality learning experience. We have also put CPD in place for tutors where areas for improvement has been identified. ”

- A direct participant from Wigan Council



TEACH TOO

The Association of Colleges (AOC) contracted GMLPN to work with members to adopt Teach Too principles and to test toolkits and guides developed by the Education and Training Foundation (ETF). Teach Too involves people from industry informing practice in Further Education and includes:

- Delivering aspects of vocational programmes in the workplace
- Co-design of curricula and programmes
- Teachers and trainers become externally facing “dual professionals”



ALIN

The Adult Learning and Improvement Network (ALIN) deliver work placement support programmes and resources that they have developed on behalf of the Education and Training Foundation (ETF). The programmes and resources are designed to support providers to prepare for T-Levels.

In February 2018 we jointly delivered a Work Placement workshop that provided an overview of the ALIN offer for colleges and providers including testimonials from representatives of ProCo NW and Total People.

We will be continuing to work with ALIN throughout 2018-19.



Adult Learning Improvement Network

TAKING TEACHING FURTHER

The aim of this programme is to create Industry Boards made up of FE representatives and Industry in the following four sectors:

- Childcare and Education
- Construction
- Digital
- Engineering and Manufacturing

Working in partnership with the GM Chamber of Commerce (GMCC) we will broker 24 industry exchanges across the four sectors. For example, the exchanges could involve a member of staff from industry delivering to students in FE, or FE teachers attending placements in industry to gain an insight into current practice.

If you would like to be involved or for further information, please contact Matt Leigh | matthew.l@gmlpn.co.uk | 07530 075650



NEW AND GROWING TRAINING PROVIDER OFFER

In 2018 we launched a subsidised package of support for GMLPN current member organisations who are new to the delivery of ESFA funded training and are now in scope for Ofsted.

The package is designed to assist organisations in the following areas of activity:

- Ensuring compliance with the ESFA's Funding Rules and Contracts
 - Complying with audit requirements
 - Accurate data capture, submission and reporting
- Quality improvement and preparation for Ofsted inspection

For more information, please contact Andy Fawcett | andy.f@gmlpn.co.uk | 07801 927 629



WORKING ON BEHALF OF OUR MEMBERS

OUR BOARD AND ADVISORY BOARD

OUR CHAIR

Mark Currie – Mantra Learning

OUR BOARD

Mark Currie – Mantra Learning
Jonathan Bourne – Damar Training
Nikki Bardsley – Seetec
Debra Woodruff – The Oldham College
Andy Fawcett – GMLPN
Anne Gornall - GMLPN

OUR ADVISORY BOARD

Abdi Yusuf - Focusing First on People
Andy Turner - Rochdale MBC
Carol Halford - ProCo North West
David Gallagher - Babbington Group
Emma Yorke - Babbington Group
Jayne Worthington - The Skills Company
Jill Nagy - Rochdale Training
John Whitby - STEGTA
Linda Dean - Total People (LTE Group)
Paul Axon - Positive Steps
Steve Murphy - Positive Steps
Simon Foster - Education Training Partnership
Tony Brown - Expanse Group

The network continues to grow and over the past twelve months thirteen organisations have applied for membership and been accepted. We continue to be a network enjoying the support of well over 100 organisations. It is pleasing to report that the majority of these come via referrals from other network members. In a number of cases lead organisations have recommended that their sub-contractors and delivery partners might actively consider membership.

During the year we have undertaken a number of important surveys in respect of the Apprenticeship reforms and these have highlighted a number of issues which have resulted in informing the funding organisations and lobbying activity. Central to this work has been an ongoing dialogue with ESFA on the impact of the Apprenticeship reforms. We have highlighted several issues where the reforms are directly impacting upon individual employers and providers.

In response to procurement exercises we have alerted the network to the launch of procurement exercises, run workshops to assist providers in making bids and also alerted the network as and when organisations are in the process of seeking delivery partners. In addition some providers have sought help in finding new 'primes' and we have supported where possible.



WORKING WITH OFSTED

We have continued to work closely with Ofsted and three members of our Advisory Board John Whitby, Carol Halford and Mark Currie are members of the Ofsted Northwest Reference Group. We have received regular feedback from the meetings and this has also helped to shape our programme of workshops and provider development as well as offering one to one consultancy services to help organisations improve their overall quality.

NETWORK EVENTS AND BULLETINS

During the year we have organised five major network events with over 400 attendees and it is pleasing that we continue to receive very positive feedback from delegates. We also organised a major Professional Exchange conference attracting a further 75 attendees.

Our monthly GMLPN Funding Bulletin and our general news Bulletin are now distributed to almost 400 individuals across our one hundred plus members.

In addition to regular contributions from the ESFA, the Greater Manchester Combined Authority and Ofsted we have received regular updates from our partners at Pearson, the Education and Training Foundation and the Adult Learning Improvement Network. We have also attracted speakers from major employers including the Co-op, NHS Trusts and The Royal Mail.

PROCUREMENT SUPPORT AND CONSULTANCY

The last 12 months have witnessed an increasing volume of procurement activity as Levy paying employers have begun to procure Apprenticeship training provision and training to meet their organisational needs. Not least of these was the Dynamic Purchasing System established by the Greater

Manchester Combined Authority. Successful entry to the register initially proved challenging for a number of organisations and we ran workshops to support the network when the second opportunity arose in January. We have also provided one to one support for a number of organisations.

Following the launch of major procurement exercises by ESFA for ESF and the GMCA for AEB we have supported organisations intending to bid and who are looking for potential delivery partners. This is a service which GMLPN is keen to undertake as it encourages partnership working and provides new opportunities for network members.

NORTHERN SKILLS NETWORK – FORMALLY NORTH WEST PROVIDER NETWORK

During the year GMLPN has been represented on the Board of the North West Provider Network (NWPN) by Mark Currie and Debra Woodruff and the executive team have continued to provide administrative support. In seeking to respond more coherently to the Northern Powerhouse agenda we have been instrumental in establishing much closer working relationships with provider networks across the North.

In July 2018 the culmination of this work resulted in the NWPN being reconstituted as the **Northern Skills Network** with a broader membership of eight networks collectively spanning the North of England. A new independent chair will take on the role previously undertaken so effectively by Paul Holme. With the advent of devolution across the city regions in Leeds, Manchester, Merseyside, Newcastle and Sheffield we have enhanced our work with AELP and have shared intelligence and campaigned alongside them on a range of issues related to broader devolution agenda.

WORKING IN PARTNERSHIP

In Greater Manchester

In the past twelve months we have worked ever more closely with our partners in Greater Manchester to improve the quality and impact of the skills system making it more responsive to the needs of individuals and businesses. In addition to our work in promoting Apprenticeships we have undertaken a range of initiatives.

SKILLS AND EMPLOYMENT PARTNERSHIP

We have sustained our work with the political leaders across Greater Manchester to further inform the skills agenda and its operation. Mark Currie has represented GMLPN on the Skills and Employment Partnership and its successor body, the Employment and Skills Advisory Panel. We have established links with Sean Fielding; Leader of Oldham who has taken over the Education, Skills, Work & Apprenticeship brief and we are building on the excellent partnership which we had with his predecessor Sean Anstee. Our successful delivery of the #SEEDIFFERENT campaign, Apprenticeship Ambassadors and the ASK project have helped to raise the profile of Apprenticeships across the city region.

DEVOLUTION OF THE ADULT EDUCATION BUDGET

The Combined Authority will take on full control of the devolved Adult Education Budget in 2019/20. In advance of this GMLPN has been an active member of the AEB Task Group. In addition to this we have hosted meetings as a key part of the overall consultation process between the skills team at the GMCA with our Advisory Board and at our GMLPN Network meetings and produced regular progress updates and briefings on key aspects of the forthcoming procurement exercise which will occur in autumn 2018.

PROCUREMENT OF APPRENTICESHIPS IN GREATER MANCHESTER

The GMCA have developed a common approach to the procurement of Apprenticeship training for Local Authorities health, police and fire and rescue services.

We have kept the network informed in respect of the development of the Dynamic Purchasing System by alerting them to forthcoming procurement windows and supporting them in the use of the procurement portal.

ENHANCING CAREERS EDUCATION AND GUIDANCE

We have continued to work with partners to enhance careers education information and guidance across the city region. In addition to membership of various advisory and working groups we have continued to support providers in using the UCAS Progress application portal and are pleased that the GMCA have extended the funding of a central licence in both 2017/18 and in 2018/19. We are also directly involved in supporting GMCA to develop a new careers portal for Greater Manchester anticipating that this will roll out from 2019/20 onwards.

SUPPORTING TALENT MATCH

As members of the Talent Match Steering Group we have worked with a range of partners to support the work of the Talent Match project. During the lifetime of the project a depth of real knowledge and expertise has been developed in supporting 'hidden' young people to progress into sustained employment and in working with employers to provide opportunities. Moving forward GMLPN will continue to work with GMCVO to disseminate and embed this good practice amongst the skills provider networks.





Above pictured - Gemmer Crozier, Brother UK, Greater Manchester Apprenticeship Ambassador

SKILLS FOR BUSINESS AWARDS

The Skills for Business Awards 2017 once again recognised and celebrated those individuals, employers and training organisations who are at the leading edge of skills training in Greater Manchester.

The awards attracted a high volume of entries and some 400 people attended the awards evening held at Old Trafford Cricket Ground. The evening was a huge success hosted by Andrew Ryan and congratulations go to all of the worthy winners.

The awards could not happen without the support of our members and the employers they work alongside, our partners at the Chamber of Commerce and our headline sponsor Pearson, together with our expert judging panel.



OUR HEADLINE SPONSOR:



OUR AWARDS SPONSORS



CONSULTANTS

Approved sector specialists offering support to GMLPN members at discounted rates

MARINA GAZE

Marina works with providers, to help them improve their offer to learners, and improve people's life chances through learning. Since leaving full-time employment with Ofsted in 2015 Marina has **specialised in supporting senior leaders to rapidly improve the quality of provision**. All the colleges and learning providers she has worked with have either improved their inspection grades or maintained their 'good' grades.

She has 22 years' experience of inspecting colleges and is a current Ofsted inspector. As Ofsted's Deputy Director for Further Education and Skills, she was responsible for the continuous development of Ofsted's inspection policy and methodology and led the development of the 2015 Common Inspection Framework and inspection methodology.

Marina is a college governor and is used to helping governor colleagues, interpret and understand the significance of key data. She has helped several colleges and providers put key performance measures in place so governors can hold senior leaders to account, and quickly intervene where performance is not good enough.

KATH TOWNSLEY

A current Ofsted Inspector (a retired senior HMI for Learning and Skills), Kath is **highly skilled in carrying out challenge and improvement visits** that clearly identify the strengths and areas for improvement in independent learning providers, colleges and community learning services.

After a thorough review of leadership and management and the quality of teaching and learning, Kath supports leaders to produce an action plan of priorities to help drive the improvements needed to make sure that apprentices and learners are getting the best possible experience.

A number of approaches work well, from a short visit, to a longer, deeper review, in all cases working with organisations and their staff to help them to be more effective in their own self-evaluation.

Kath also offers support to review and improve the effectiveness of your self-evaluation, observations of teaching, learning and assessment and safeguarding arrangements.

Kath can also offer specialist reviews for early years and health and social care.

MARGARET HOBSON

Margaret has several years' experience at a senior level in **developing and managing quality improvement** as well as chairing the North West Quality Network.

Margaret worked as a senior regional curriculum advisor for a national awarding body working with a range of FE & Skills providers to develop their provision, including delivering regional networks and training.

Margaret has post-doctoral training and experience in developmental psychology and working with learners with special education needs and/or disabilities. She became a full-time ALI inspector in 2002, followed by working for Ofsted as a lead inspector across the full range of inspection remits until 2016. Since then she has worked with a range of FE & Skills providers using a coaching method to help them to understand the quality issues and improve their provision.

Margaret brings to her consultancy the knowledge and understanding that results from many years of experience, having been privileged to inspect and learn from outstanding provision across the country.

PHIL BARNETT

The Safe and Equal Learning Partnership (SELP) offers a range of **staff development in safeguarding and equality & diversity** for the further education and skills sector. Their programmes take account of legislation and Ofsted inspection. They are practical, participative, draw on best sector practice and are certificated.

WEST YORKSHIRE LEARNING PROVIDER NETWORK

WYLP provide in house support sessions which covering the **key data requirements for managing ESFA contracts**, the use of reporting structures and the types of data analysis and information gathering required for ESFA FAM audits and Ofsted inspections.

Member Case Study- ProCo

“ ProCo was graded by Ofsted as “requires improvement” in March 2017 and is therefore preparing for an Ofsted re-inspection. We attended a GMLPN event which was delivered by Marina Gaze. During the session with Marina, it became more apparent that as an organisation, we didn't have a consistent view of what “good” looks like. In addition, following a staff re-organisation, designed to change the internal culture, we had a capacity issue in relation to quality improvement and in particular, improving the quality of teaching, learning and assessment.

We engaged with Marina in June 2018 and our initial conversations focussed on the findings from our last inspection report, feedback from support and challenge meetings, some joint OTLA activity and a review of in year data. We identified the key priorities that had to be addressed and devised an action plan that is owned by all staff and by our Board of Directors. We have regular support and challenge visits with Marina and this has helped maintain momentum in addressing the issues identified in the action plan.

As a result, we have made a number of changes within the organisation. A new Quality Manager has been appointed, the role and remit of the Board has been revisited and they have a greater focus on quality rather than financial issues. The board now support, but increasingly challenge senior managers and are more engaged with staff and learners. Staff have an improved understanding of how to measure progress and by working with Marina, have developed lots of useful resources which are shared amongst curriculum teams. Data is analysed more robustly and **achievement rates have improved significantly during 2017/18.**

ProCo staff have really benefitted from the support provided by Marina. They have improved confidence in trying and sharing new things, and their understanding of what “good” looks like is getting better all of the time. Ultimately, staff now have greater ambition to gain a grade 2 at inspection and this is now being reflected in TLA practice, which is obviously benefitting our learners.

”



COMMERCIAL PARTNERS



Bluestone Leasing deliver a wide range of financial products and services including vehicle leasing right through to funding major capital investment projects.

Kirsty McArthur
gmlpn@bluestoneleasing.com



FEA offer a unique service for FE and Skills sector. From the provision of interim leaders and managers; executive search and recruitment; quality improvement and strategic consultancy; and project management, we demonstrate insight and experience of understanding our customers' organisations.

Richard Butcher
richard.butcher@fea.co.uk



HURST, an industry experienced accountancy firm, familiar with the various government funding streams and able to advise providers on adapting their business strategy to respond.

Helen Beasant Roberts
hbr@hurst.co.uk



MPLOY Solutions provide work placement solutions for study programmes and T Levels. They source employers across all industry sectors and job types as well as assessment and preparation for learners.

Norma Guest
norma.guest@mplysolutions.co.uk



Pearson

Pearson is a renowned awarding body with a range of products and services. Our members can be eligible for up to a 25% discount.

Rachael Beasley
rachael.beasley@pearson.com



Peninsula Partnership are the leading HR, employment law and health & safety consultancy firm.

Steve Oakes
steve.oakes@peninsula-uk.com



PET-Xi are functional skills experts with over 23 years' experience of delivering English, Maths and ICT qualifications. They deliver quality training using the PET-Xi classroom dynamic approach.

Simon Fitzgerald
sfitzgerald@pet-xi.co.uk



ZEN offer a wide range of services from business supplies to office fit outs to managed print services allowing our members to consolidate their purchases.

Alex O'Sullivan
alexosullivan@zenoffice.com

THE NETWORK

Acacia Training	Greater Manchester Chamber of Commerce	Prestige Training
Alliance Learning	Groundwork	ProCo NW
Antrec	The Growth Company	QA
ANS Group	Heyrod Construction	Rathbone
APM UK	Hopwood Hall College	Rochdale Council
The Apprentice Academy	Inspiring Healthy Lifestyles	Rochdale Training
Armstrong Learning	Inspire 2 Independence	STEGTA
Aspire Sporting Academy	Intraining	Salford City College
Babington Group	ITEC	Seetec
Back2Work Complete Training	Jarvis Training Management	SS Simon Jude CofE Primary School
Bamboo Training and Apprenticeships	JTL	Standguide
Bolton College	Juniper Training	Stockport College
Bolton Security	Kaplan Financial	SETA
Bright Direction Training	KYP	Street League
Brighter Beginnings Day Nursery	Key Training	Tameside MBC
Burnley College	learndirect	Tameside College
Bury College	Lite	Tameside, Oldham And Glossop MIND
Bury Council	The Manchester College	Think Employment
CATS	Manchester First	Total People
Cheadle and Marple Sixth Form College	Manchester Metropolitan University	Trafford College
CILEX Law School	Mantra Learning	Train'd Up Railway Resourcing
Damar Training	Michael John Training	Training 2000
DH Associates	NGTC	The Training Brokers
Detrain Professionals	Norman Mackie	Training Station
DMR Training & Consultancy	North Lancs Training Group	Training Strategies
DPG LLP	North of England Training	Transport Training Academy
Education Training Partnership	North West Skills Academy	University of Bolton
Elevated Knowledge	The Northern Care Alliance	University of Law
EQL Solutions	NowSkills	Utilities & Construction Training
ESG Skills	Oldham College	Utilities Academy
Essential Learning	Oldham Council	Vita Skills
Estio Training	OTC	W Academy
Expanse Group	Pathway First	WEA
Fir Tree Fishery	Pearson	Wigan & Leigh College
FLM Training	People Plus	Wigan MBC
Focusing First on People	PET-Xi	The White Room
GMCVO	Plato Training	XTP International
GP Strategies	Positive Steps	YMCA Training



This publication is available at www.gmlpn.co.uk

Any enquiries regarding this publication should be sent to:

GMLPN
c/o Mantra Learning
Greengate
Middleton
Manchester
M24 1RU

Registered company: 5807494